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10:00:00:00

NOISE OF CROWD / SKYLINE VIEW

TOWARDS GASOMETER

Music in: 10:00:00:00

10:00:05:12 10:00:07:21

MIX TO PLAYER DRIBBLING BALL

10:00:10:10

10:00:14:07

MIX TO BLOCK OF INNER CITY

FLATS 10:00:19:10

MIX TO ROW OF TERRACED

HOUSES 10:00:24:21

MIX TO FOOTBALL MATCH

10:00:28:12

10:00:31:14

MIX TO WEST HAM'S CREST

10:00:35:12

MIX TO FLUTTERING WEST HAM

FLAG 10:00:37:17

MIX TO TEAMS COMING ONTO

PITCH - AERIAL VIEW

Music out: 10:00:42:08

10:00:40:13

PULLING OUT FROM PITCH TO ON

TOP OF THE STADIUM

MALE:

Believe it or you, you can't beat being at

football.

**KEEGAN**:

This is the English Premier League and therefore it would be a sad day if we

didn't have any English players playing

in it.

British Premiership football has a potential worldwide audience of 410

million TV homes.

FAN:

We're not supporters any more but we

are fans.

You never stop being a West Ham fan.

NARRATOR:

Over the past hundred years, West Ham United Football Club has been a religion for its supporters in the East

End of London. It is a club built on tradition, firmly rooted within the local

community.

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10:00:55:00 SUPPORTERS ON THE STAND

10:01:05:12
WHISTLE BLOWS – MATCH KICK-OFF
10:01:06:03
FANS IN STAND
10:01:12:02
MIX TO EMPTY STADIUM
10:01:13:24
ACTION IN WEST HAM
MERCHANDISE SHOP

10:01:20:00 MIX TO PITCH BEING WATERED 10:01:24:07 WIDER SHOT OF PITCH 10:01:25:17 VIEW OF EMPTY STAND

10:01:35:10 SUE PAGE BEHIND THE PITCH

10:01:42:09 SUE PAGE COMING UP STAIRCASE AND ENTERING THE ACADEMY 10:01:48:04 INTERIOR OF HOSPITALITY AREA 10:01:54:03 TABLES BEING SET But like all other English Premier League clubs, West Ham is undergoing a period of dramatic change - change that will allow it to benefit from the huge commercial success of the English game.

But change which threatens to alienate some of its most loyal supporters.

The 1990s saw English football transformed from a national embarrassment to the most commercially successful football industry in the world, now valued at over £2 billion.

West Ham United have a turnover of less than £40 million. This compares to between £60 and £120 million for clubs like Arsenal, Newcastle and Manchester United.

Keeping the club in the Premier League has become as much a battle off the pitch as on it.

Sue Page is West Ham's commercial manager. She is responsible for liaising with club sponsors and overseeing hospitality in the club's corporate suites. This is a difficult job as many of the suites are still within the confines of a main stand dating

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from the 1960s.

10:01:57:13

ORGANISING HOSPITALITY AREA

10:02:05:16

FANS GETTING OFF UNDERGROUND TRAIN

10:02:08:08

CLOSE UP OF SIGN -

**UPTON PARK STATION** 

10:02:13:07

**CLOSE UP SIGN:** 

WEST HAM UNITED v LIVERPOOL -

**SOLD OUT** 

10:02:14:20

LIVERPOOL PLAYERS INSIDE CLUB

10:02:18:24

FANS APPROACHING TURNSTILES

AND EXTERIOR FOOTAGE

10:02:29:12

INTERNAL CORRIDORS OF

GROUND

10:02:36:14

**GUESTS IN HOSPITALITY SUITE** 

HAVING PHOTO TAKEN

10:01:43:20

10:01:45:00 TO CAMERA

CAPTION IN 10:02:45:10

SUE PAGE

COMMERCIAL MANAGER

WEST HAM UNITED

CAPTION OUT 10:02:50:06

SUE:

What I suggest we do in future, when we do this, if we do two, so if it's a

table of six --

NARRATOR:

As with most matches at West Ham's

Upton Park stadium, the visit of Liverpool will attract a full house of

26,000.

Two hours before kick-off, it is hard to see how a typical match day at West Ham has changed over the past forty

vears.

But it has changed. English football has begun to realise its full commercial

potential and West Ham are

determined not to be left behind.

SUE PAGE:

When I first started here, we had one match day sponsors' lounge, two executive lounges and that was it. No

boxes, no 66 Club, no Academy.

I think to be fair everyone who comes here has got an affinity with the club. You know you'll get someone's guest come in but they may support the opposing team but by the time they

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10:03:09:24
SIR GEOFF HURST ARRIVING AT
HOSPITALITY AREA
10:03:14:24
HURST SIGNING AUTOGRAPHS
AND PHOTOS
10:03:22:23
MARTIN WITH PAGE IN
HOSPITALITY SUITE

10:03:26:00

10:03:40:02 FANS ENTERING THROUGH TURNSTILES 10:03:42:00

10:03:47:01 MARTIN & PAGE IN HOSPITALITY SUITE

10:03:53:20 PAGE MAKING WAY DOWN leave us, they've all got a little affection for us and they'll ring us up and come back on their own steam which is, you know is what we're looking for.

## NARRATOR:

West Ham retain the services of explayers such as England 1966 World Cub hero Geoff Hurst, and ex-club captain Alvin Martin who are employed as hosts.

## MARTIN:

How much do you reckon?

#### PAGE:

How much was a programme in 1964? Two bob.

## MARTIN:

Two bob. At least you got the old money right. Fourpence it was, fourpence. Two bob! That was I was worth when I played here, two bob.

It's not just the game they come for. They come for a good day out. Sue obviously puts a lot of effort into that as well so whatever happens in the game, you know they've had a bit of entertainment and they've come here and they've made friends. I think that's what it is, it's a club within the club.

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BACKSTAIRS 10:03:56:14

10:04:02:19
PAN UP TO COLOUR STILL ABOVE DOOR
10:04:05:18
REDKNAPP WITH PAGE IN
CORRIDOR
10:04:16:08
FANS ARRIVING FOR MATCH

10:04:20:02 FAMILY OF FANS TO CAMERA

10:04:29:11

## NARRATOR:

Although West Ham have never won a championship title, their football heritage is second to none.

England's World Cup-winning captain Bobby Moore spent his career here. And when current first team manager Harry Redknapp arrives before a match, he walks the same corridors he did as a player in the Club's 1960s golden age. This continuity is mirrored by thousands of long-standing supporters.

## FAN:

I'd like to introduce you to my older brother, my nephew, my son, my older son, a friend of the family and Russell my younger son over there.

I've been coming - oh I don't know, about thirty years and the boys have been coming twenty-odd years.

## FAN'S SON:

I've been coming longer than that, I've been coming thirty-two years - and that's me so you must have been longer.

## FAN:

I must have missed two games or two seasons. I was asleep at the time.

## **CLUB OFFICIAL:**

The squad will have been announced

10:04:43:10

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## FANS ENJOYING STADIUM TOUR

10:04:46:23

10:05:00:22 FANS IN HOSPITALITY SUITE

10:05:07:00 PAGE IN DISCUSSION WITH **PUNTER** 10:05:23:02 MORE VIEWS OF CORPORATE **HOSPITALITY AND PAGE** 10:05:30:12 FANS CLIMBING STAIRCASE TO THEIR SEATS IN STADIUM 10:05:37:07 WEST HAM MASCOT ON PITCH BEFORE MATCH 10:05:42:16 PAGE LEADING CHILDREN OUT TO PITCH 10:05:48:21

like yesterday afternoon.

## NARRATOR:

Match day stadium tours are another way that the club bonds with its supporters.

## OFFICIAL:

.... announce the starting line-up and the five substitutes and then obviously there's going to be one or two players that are going to be a little bit disappointed at not being involved in today's proceedings.

## NARRATOR:

The image is of a successful club and it is true that for the Liverpool match, West Ham could have sold their corporate packages many times over. Even if some fans find it a little expensive.

But West Ham know that they are missing out on much-needed revenue due to their lack of corporate facilities. At most British clubs, in financial terms, one corporate spectator is worth ten ordinary fans. West Ham need a major stadium redevelopment if they are to fulfil their desire to be a top six Premiership club.

It's 15 minutes before kick-off Sue

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# PHOTOGRAPHER TAKING SHOT OF CLUB SPONSORS

10:05:58:01 TO CAMERA ON TOUCH LINE (Music on stadium PA from 10:06:00 to 10:06:15)

10:06:14:01
DE CANIO BEING PHOTOGRAPHED
RECEIVING TROPHY AND THEN
RUNNING ONTO PITCH
10:06:21:21
SHOTS OF BETTING FRANCHISES

10:06:27:09 TO CAMERA AS GLASSES ARE CLEARED UP

10:06:37:08 MATCH ACTION 10:06:39:06 CROWD REACTION 10:06:42:08 10:06:46:20 MATCH ACTION Page leads the club sponsor onto the pitch to present a trophy to the players of the month.

## PAGE:

To be fair, I mean what's it now? Quarter to three. It should have been all over by five-and-twenty to three and going off to do something else. Now we'll just about get this in ready to get upstairs as the game kicks off.

The joys of football, that's good!

#### NARRATOR:

October's player of the month is the Italian Paolo de Canio. He's the kind of brilliant but temperamental player who keeps the more uncommitted fans interested in the game - even though some doubt whether West Ham fans think of anything else.

## BAR MANAGER:

If they win, they talk about football and if they lose, they talk about football. It's like golfers. They spend four hours after the round talking about every single hole.

## NARRATOR:

The obsession with football extends to staff at the club although for them watching the match can be difficult.

## PAGE:

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10:06:48:02 TO CAMERA

10:07:01:11 MATCH ACTION 10:07:05:05 10:07:06:15 HURST WITH PUNTERS IN HOSPITALITY AREA WATCHING TV COVERAGE

10:07:14:10 10:07:18:00 FANS IN STANDS' REACTION TO GOAL 10:07:22:09 RATHER MORE MUTED REACTION OF FANS IN HOSPITALITY AREA 10:07:29:02 FANS IN STANDS APPLAUDING 10:07:33:00 MATCH ACTION 10:07:38:05 **FANS IN STANDS** 10:07:43:10 FANS LEAVING AFTER MATCH 10:07:47:02 HARRY REDKNAPP AT POST-MATCH PRESS CONFERENCE

I've missed so much of it. The only time I really see bits and pieces is when I come up into a lounge to sort the 50/50 drawer out and then at second half I often sit down, have a cup of coffee and see what's happening.

## NARRATOR:

Match day hosts like Geoff Hurst, though, do get to watch the match on close-circuit TV. Fans here are watching a goal with the only man to have scored a hat trick in a World Cup final.

#### HURST:

It's five minutes over now already.

## NARRATOR:

This is the new football experience - passion and entertainment, corporate hospitality and modern all-seater stadia.

West Ham have always been committed to entertainment. Even a 1-0 victory against Liverpool fails to please the manager if the team didn't play well.

10:07:55:23

10:08:01:14

10:08:14:14
FANS LEAVING
10:08:17:05
EMPTY STADIUM POST-MATCH
WITH FLAG FLYING
10:08:21:15
MIX TO FLAT OF FANZINE EDITOR
10:08:23:24

10:08:34:04 MARK WILLIAMS AT COMPUTER KEYBOARD

10:08:45:20

## JOURNALIST:

How does the performance today compare with the way you have been playing in those runs?

## REDKNAPP:

It was three good points but I like to go away and enjoy the game and you know I couldn't say that it was a classic. It wasn't a classic typical West Ham game for me today, not what people normally see here and not like we normally serve up most Saturdays.

#### NARRATOR:

A successful team, capacity crowds, plans for further stadium redevelopment - West Ham's future, like that of most Premier League clubs, looks bright but there is dissent. Mark Williams is editor of the supporters' magazine or fanzine entitled "On The Terraces". In the past, clubs have been suspicious of the fanzines.

## WILLIAMS [V/O]:

I went to West Ham and I spoke to the guy who was the commercial manager there at the time and he was basically very very dismissive of the fanzine. In fact one of his only sort of real noteworthy comments that I can remember was that I could print

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10:09:11:21 TO CAMERA CAPTION IN 10:09:13:06 MARK WILLIAMS FANZINE EDITOR CAPTION OUT 10:09:18:05

10:09:25:03 CLOSE UP WILLIAMS

10:09:38:17 B/W STILL OF SOCCER MATCH

10:09:47:20 B/W ILLUSTRATION OF THAMES IRON WORKS BUILDING

10:09:58:03 TO CAMERA CAPTION IN 10:09:58:21

exactly what I wanted to but if the club felt that I overstepped the mark, then they would have no qualms about taking me to court to sue me for libel or anything like that which I thought was a bit extreme.

But after a few years of doing the fanzine and they could see that I wasn't there specifically to slag off the club or criticise them or denigrate them all the time, I think they saw that were a usefulness, the club saw that there was a usefulness of having a positive relationship with the fanzine.

I think they felt that we would be kind of duped into kind of not submission but you know being almost like another sort of independent front organisation for putting out things that the club wanted us to say.

#### NARRATOR:

The fans' belief that they have a right to a say in West Ham's decision-making goes all the way back to the club's origins as a works football team.

## **CEARNS:**

Last century just two miles down the road from this ground there was a firm of boatbuilders building the largest ships in the world at the time. That was called Thames Iron Works.

My great-grandfather worked in the Thames Iron Works and in 1895 the

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MARTIN CEARNS
VICE CHAIRMAN
WEST HAM UNITED
CAPTION OUT 10:10:03:21

10:10:08:13 B/W STILL OF TEAM WITH CUP Music in – 10:10:09

10:10:17:14
MIX TO B/W STILL OF WEST HAM
UNITED IN STRIP
10:10:19:28
10:10:22:12
MIX TO B/W STILL OF ARNOLD
HILLS
10:10:29:03 TO CAMERA
Music out – 10:10:30

10:10:39:16
MATCH ACTION
10:10:40:18
FREEZE FRAME – LEGS AND FEET
OF PLAYER
Music in – 10:10:43
10:10:44:18
FAN IN WHEELCHAIR OUTSIDE
GROUND

boss of the Thames Iron Works, Arnold Hills, asked my greatgrandfather to form a works football team.

It must have been a very successful works team because within five years, 1900 they had broken away, they became a professional club and that's when West Ham United formed its name.

My director colleague, Charles Warner, his great-grandfather was that boss of the Thames Iron Works, Arnold Hills, so 104 years on we're very proud that there's two members of our board who can go back 104 years with their very direct connection with the football club.

## FAN:

That scarf my dad bought me just after the first match I come to, in 1932 that was. I never miss an home game and my eldest boy, I used to have when he was two - how old are you now?

SON:

Don't ask! Fifty-three.

FAN:

Well I used to have on my shoulders

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Music out – 10:11:13
10:11:13:02
MATCH ACTION
10:11:15:18
MIX TO SKYLINE VIEW OF
LIVERPOOL
10:11:17:20
VARIOUS SHOTS OF LIVERPOOL
10:11:24:14
CLOSE UP OF LIVERPOOL
UNIVERSITY PLAQUE ON WALL
10:11:26:13
SHOT OF ABERCROMBIE SQUARE

10:11:30:07 TO CAMERA
CAPTION IN 10:11:31:09
ROGAN TAYLOR
HEAD OF FOOTBALL RESEARCH UNIT
LIVERPOOL UNIVERSITY
CAPTION OUT 10:11:36:07

10:11:43:01 ARCHIVE FOOTAGE OF OXFORD UNIVERSITY

10:11:53:20 TO CAMERA

10:12:04:01 ARCHIVE FOOTAGE OF PUNTING IN CAMBRIDGE 10:12:10:06 TO CAMERA up the north bank and before he was born his name was down for Supporters. All the family - it's a religion with my family.

## NARRATOR:

The game's place in the social fabric of England and its commercial transformation are now of worldwide interest. Liverpool University even offer a business course in the subject.

#### TAYI OR:

The football research unit of the University of Liverpool primarily delivers a Masters degree in business administration which is focused upon the football industry. It's the first degree of its kind as far as we know in the world.

You have to imagine England in the late 19th century. This is a game which was a folk tradition, preserved in the public schools of England, and it was public schoolboys who eventually met each other at Cambridge or Oxford, wanted to play a football match and they all played separate versions so they had to write common rules. So the game of association football was midwifed by the aristocracy of England and it was mugged by the working class within

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10:12:17:24 EXTERIOR GREEN STREET CAFE

10:12:27:11 MEN INSIDE CAFE DISCUSSING FOOTBALL

10:12:39:19 FANS - VOX POPS fifteen years of the rules being written.

## NARRATOR:

But it is the modern-day successors of those who mugged the game who now feel excluded. The Green Street Cafe opposite West Ham's ground is a meeting place for some of these men, now in their 30s and 40s, who stood by English football during its most troubled years and who now feel betrayed. The irony is that they probably love the game more than anyone else.

## FAN:

The odd exception that's come through the ranks and has been passed by, like Joe Cole ... but they come along once every blue moon.

## FAN:

I must admit that there are times now when I just try and forget about everything else apart from watching the team kick the ball around you know on a Tuesday evening or a Sunday afternoon or a Saturday afternoon on the few occasions that you get to see West Ham playing on a Saturday afternoon. Now that's kind of sad if you like because you know really before I felt that there was a connection that I had with my club that I really didn't feel would ever be broken.

FAN:

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10:13:12:03

The only thing loyal to football is its supporters. Everyone else is in it for their fast buck and you know we're in a society that take the money and run as I say I've not been able to afford season tickets this year. West Ham United along with every other football club with supporters like myself, they know there's another mug to take my place.

10:13:38:14

FAN:

Do you think fourteen, fifteen year olds would sit down and have the same conversation, and would they be sitting here it's great crack over here, is it us getting old? I mean you do have to bear into, in mind how much of us being sort of like alienated, intentionally alienated, I'd add. I mean I think that they don't want us there no more. They just do not want us there.

10:13:54:21

FAN:

Football is taking the likes of some of us for granted because there's so many diversions for their future children to go into other than football. As I say one day it will shoot itself right in the foot.

10:14:10:11 TO CAMERA

TAYLOR:

10:14:16:11 NEWSPAPER ARTICLES RE HILLSBOROUGH TRAGEDY AND PLANS FOR ALL-SEAT STADIA Physically the game has been reshaped and re-modelled by the Hillsborough tragedy and the government's requirement that all seating be introduced which meant the reconstruction of our grounds, public

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© The Independent 19 April 1989 CAPTION OUT 10:14:32

10:14:32:12 TO CAMERA

10:14:45:17 10:14:48:02 PEOPLE IN SPORTS BAR WATCHING GAME 10:14:59:04 TO CAMERA

10:15:10:19 TO CAMERA CAPTION IN 10:15:12:06 MARK WILLIAMS FANZINE EDITOR CAPTION OUT 10:15:18:05

10:15:19:04 CLOSE UP money and private money, something like £600 or 700 million sterling invested over the last eight or nine years into reconstructing the game physically.

And then the competition, the invention of the Premier League, the restructuring of the European Cup into the Champions League - these are all television-led events.

And there is a new audience for which football is mediated solely by television, an event which they only experience through the screen. The spreading of fandom of the great clubs like Manchester United and Liverpool and so on is via television. That's why they have world audiences and world fandom.

## WILLIAMS:

If it wasn't for fans going through the turnstiles, there would be no football club. So I think the club have to recognise that as well.

Most clubs and especially West Ham learnt to their cost that to ignore what the fans were saying was completely wrong of them and that maybe if they listened a bit more to what the fans were saying, it would help the club as well, help their understanding with the supporters and help the supporters maybe trust the club a lot more than they have done in the past.

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Music in – 10:15:40 10:15:40:18 COVENT GARDEN – DR MARTEN'S STORE

10:15:47:05
INTERIOR OF STORE
10:15:50:04
B/W STILL OF SKINHEAD OUTSIDE
WEST HAM GROUND
10:15:56:24
BORGE WALKING AROUND
INTERIOR OF DR MARTENS STORE
AND CUSTOMERS

10:15:59:10

Music out – 10:16:08 10:16:21:17 TO CAMERA CAPTION IN 10:16:22:10 ANDREW BORGE DR MARTENS CAPTION OUT 10:16:27:08

10:16:35:05 BORGE ON SHOP FLOOR

#### NARRATOR:

But football clubs now have other people they have to listen to - commercial sponsors for example.

It is ironic that West Ham shirt sponsors, Dr Martens, had an image closely associated with the violent bootboy culture of the 1970s.

#### BORGE:

Dr Martens has been involved with football for a number of years. The brand has been around for forty years and in the early days there was a link with football fans, albeit sometimes for the wrong reasons.

We're finding on a global level that because English and British football travels well - I mean someone quoted some statistics that British Premiership football has a potential worldwide audience of 410 million TV homes - now if we're involved with a Premiership club then our brand is being seen in China and Japan and Germany, all over the world where we sell.

Everyone, football clubs, television companies, fans, sponsors etc, need

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10:16:53:20 EXTERIOR OF WEST HAM MERCHANDISE SHOP 10:16:55:14 INTERIOR OF SHOP AND MERCHANDISE ITEMS

10:17:05:10 MERCHANDISE BEING UNLOADED FROM VAN

10:17:12:02 BORGE ARRIVING OUTSIDE GROUND

10:17:22:18 10:17:27:14 BORGE IN CORRIDORS AT UPTON PARK

10:17:33:19
PAGE GREETING BORGE AND
HAVING MEETING IN BOARD ROOM

to realise that if you just plough your own lonely furrow, then you might have some benefits in the short-term but in the long-term the whole game could all lose out and then we're all back to square one.

## NARRATOR:

West Ham know just how important off-the-field commercial activities are for the future prosperity of the club. A wide variety of goods sold at the shop and the hectic activity in the build-up to a match bear testament to this.

Their relationship with sponsor Dr Martens is a core part of their marketing strategy. The partnership is a classic example of an outside business and a football club being right for each other.

#### BORGE:

West Ham is very much a family club and Dr Martens is made by a family firm, and so one of the things that we liked when the sponsorship was first agreed was the fact that here you had two family organisations getting together. I firmly believe that the sponsorship will only work if we work at it and so we formed excellent relationships with people from the chairman through the directors, officials etc, all the staff there, players and it's for us to decide how far we want the sponsorship to go.

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10:17:58:00 TO PAGE SHOWING SPECIAL DR MARTENS WEST HAM BOOT We had to wait for some shirts to come down from Fila because although they gave them the material --

#### PAGF.

Oh right, they take so much material though, doesn't it to make these?

#### BORGE:

But they actually needed the shirts because for some reason --

The fact that the Dr Martens' name is on the shirts, the perimeter boards, and it's in the programme and so on, you're getting the message across that we're here, we're sponsoring the club and hopefully over the seasons we'll get across to West Ham fans that you know we're a sponsor that takes the sponsorship seriously, that wants to do more for the club, that perhaps can do something for the fans.

10:18:08:14

10:18:35:01

10:18:23:16 TO CAMERA

10:18:41:12 SELECTION OF NEWS ARTICLES ABOUT SPONSORSHIP

HOLDING DR MARTENS BOOTS

10:18:51:19 TO CAMERA

COLOUR STILL OF PLAYER

## WILLIAMS:

I honestly feel that there will be either a European league based around the company's sponsors, much rather than locations - someone like Manchester United, they'll probably still be based in Manchester but I just have this feeling that you know it'll be Manchester Murdoch or something you know. It's been happening with shirts now being sponsored and you know the great Barcelona in Spain deliberately don't have sponsors for their shirts because

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they feel it's sullying you know the great notion of Barcelona Football Club.

10:19:05:23 TO CAMERA

It's easy to miss, isn't it? They're not named after people, they're not named after businesses, they're not named after anything but where they're from.

Why are they all named after places?

10:19:26:06 FANS WATCHING MATCH And so place, blood and game are tied together. Football currently addresses a much wider audience as the game has moved itself upmarket but some of those people who supported the game through all the bad times are now finding themselves excluded by price or by other effects.

This is not just about being there, it's

10:19:45:03 TO CAMERA

about the social relationships that run round it. It's about the supporters club beforehand or the pub. It's about being able to speak with authority on Monday morning because you were there. It's about a whole social matrix which plugs you in and allows you to

EXTERIOR THE BOLEYN PUB 10:19:54:20 INTERIOR OF PUB AND WEST HAM FANS AND COLOURS AND MEMORABILIA

have a life.

TAYLOR:

10:20:09:09 DEL FRANCOIS OUTSIDE CENTENARY STAND 10:20:11:08

#### NARRATOR:

Del François and his family are some of those fans hit hardest by football's commercial revolution.

DEL:

10:20:16:16 I've been going for thirty-odd years.

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**OUTSIDE WEST HAM GATES** 

Lynne, you've been going how long?

10:20:24:08 DEL WALKING TO HIS FRONT DOOR LYNNE:

Well longer than you, haven't I really? Because I started going when I was ten

DEL:

And Lauren's been going now since she was three, and now really we've had to call it a day because we've been totally priced out of football.

10:20:36:23 DEL LYNNE & LAUREN AT HOME TO CAMERA But the day out was a day out. We used to go out as a family. If we're going out, we're going out as a family or not at all. Now our daughter doesn't go, we don't see so much of Lauren because she goes out and we're always stuck in, even when we stopped going to away games like a couple of years ago.

LYNNE:

We stopped that first.

DEL:

We stopped that first, going to the away games, you know and then as I say now we just don't go out at all. Because we don't go to football.

10:21:03:15 PHOTOGRAPHS OF DEL & LYNNE 10:21:08:10 DEL LYNNE & LAUREN AT HOME

TO CAMERA

LYNNE:

And when the prices go up and you've got to get three, ours was something like £1500 for three season tickets and everyone used to say at work oh you could go on holiday for that. We said

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10:21:18:12

10:21:30:24 TO CAMERA

10:21:42:03 FANS AT MATCH

10:22:15:02 TO CAMERA

no well we go to football every week, or every Saturday didn't we? That's what we used to enjoy doing.

## DEL:

We used to see that our spending of fifteen hundred quid last us for nine months of the football season whereas people could spend that on a holiday and I used to say to them yeah but that's only for a fortnight.

#### TAYLOR:

I think that football needs to take very seriously this part of a community, what we used to call ordinary working class people for want of a better phrase, who have supported this game through some of the worst times it's seen in the whole of its life and who. when you finally come out of it, are kind of given a red card and told well you can bugger off now because we don't need you because the doctor and his two daughters can afford to pay thirty guid a match and they're coming on Saturday. And so you get these people excluded and you also get, particularly with the development of allseating, cheek by jowl as it were people whose expectations of football are very different.

And you get these kind of new frictions and new difficulties where the old system of self-sorting is no longer allowed somehow.

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10:22:25:15 EXTERIOR GREEN STREET CAFE FANS - VOX POP IN CAFE DISCUSSING

10:22:51:01

#### FAN:

Man United end and they said it didn't matter at the time, you know but they're all decked out in claret and blue and then they pushed their way forward to the front and some Man United geezer said you ain't going no further, and my old man said I am and pushed forward. And the geezer threw a punch at him and he ducked and the punch hit my uncle on the jaw, knocked him sparko, knocked him unconscious for the rest of the game. Yeah and he said there was lots of trouble during that game.

#### FAN:

Well the three of us still go away regularly, don't we? You look at the away games and everybody --

## FAN:

It's all the old players - sorry, people.

## FAN:

The same people that have been going for twenty-five years.

#### FAN:

If you go away to a game, you still get the same faces. If you go to Man United they're in the paddock or they used to be in the paddock and there's ten thousand of them behind the goal and you know that you feel almost sorry for them because they're the ones who still go and all the others, they're almost like swamped by them

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aren't they?

10:23:14:09

B/W STILL OF POLICE ARRESTING

FAN

10:23:24:14

MIX TO COLOUR STILL OF

**TERRACES** 

10:23:30:17

MIX TO OLD B/W STILL OF MATCH

MIX TO B/W STILL OF HOW UPTON

**PARK WAS** 

10:23:47:23 TO CAMERA

10:24:02:21

**CLOSE UP WILLIAMS** 

10:24:21:01

**CLOSE UP FANZINE MAG** 

HEADLINE: CHICKEN RUN R.I.P.

NARRATOR:

To support an English club during the 70s and 80s was to be part of a fan culture, a culture often tinged with violence but also a culture based on friendship and an emotional attachment to parts of football grounds

now lost to all-seater stadia.

WILLIAMS:

The most vociferous and opinionated of supporters would place themselves in the chicken run. It was almost like kind of a football supporters' huge open forum because you're so close to the pitch but when players were anywhere near the chicken run, it was very very easy for them to hear exactly

what people were saying.

It was kind of like a sacred heartbeat and to be allowed to go onto the chicken run, you had to have that kind of mentality yourself. You had to be of firm opinions, you had to be

opinionated.

My first experience with West Ham were at the north bank up to the age of about ten or twelve, and then a lot of people at the time would switch to the south bank and it gives you a kind of sense of belonging, that I don't really think, I don't think it exists in the seating areas any more. There's certainly not the same passion.

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10:24:24:14
BALL BEING KICKED
10:24:25:14
FREEZE FRAME
Music in – 10:24:28
10:24:29:14
FAN IN FRONT OF WEST HAM
DECORATED TRANSIT
10:24:31:24 TO CAMERA

10:24:33:11 OPENING VAN AND THEN GUIDED TOUR OF MEMORABILIA

10:24:57:05
FAN IN VAN
Music out – 10:24:57
10:24:58:00
WEST HAM FEET KICKING BALL
10:25:00:18
MIX TO PHOTOGRAPHER
ARRIVING AT GROUND

10:25:11:03 BACON INSIDE OFFICES FAN:

The club is my life at the end of the day.

You know I live and breathe West Ham.

Inside here we've got some teddy bears and some scarves, there's all different type of photographs, different players. Rings, just had another couple done, one of Bobby Moore and one of Geoff Hurst. I'm going to get that one done of Martin Peters. As far as West Ham fans, who won the World Cup in 1966. Bobby Moore made the goals and Geoff Hurst and Martin Peters scored all the goals.

FAN:

Come on you irons.

NARRATOR:

Photographer Steve Bacon knows as much as anyone about how much West Ham have changed over the past decade.

He is the club photographer and also works for the Newham Recorder, the newspaper which owes its existence to West Ham Football Club.

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10:25:17:09

**GENERAL LUNCHEON SHOTS** 

10:25:24:16 STEVE DRIVING DOWN ROAD

10:25:30:03 SIDE HEAD SHOT IN CAR INTERCUT WITH VIEWS OF JOURNEY

10:25:54:07 STEVE TURNING INTO OFFICE CAR PARK MIX TO CLOSE UP OF NEWSPAPER ARTICLE

10:26:03:06

10:26:08:2 TO CAMERA CAPTION IN 10:26:09:00 MARTIN CEARNS VICE CHAIRMAN WEST HAM UNITED CAPTION OUT 10:26:13:04

## BACON:

Usually to come down on a Friday to have a chat and have a bit of lunch, talk to people, find out what's going on, bring the newspapers down.

As far as the Recorder is concerned, there's a very great link between West Ham and Newham Recorder.

When West Ham got to Wembley in 1964, in the FA Cup Final, they decided to bring out a special edition in East Ham and really out of that West Ham coverage the Newham Recorder developed. That's why the Newham Recorder is very much behind West Ham and all they do and cover the club, well you know very fully.

## NARRATOR:

The Newham Recorder has just printed a glowing article on West Ham's £35 million stadium development plan, recently approved by the club board.

#### CEARNS:

We've now got plans to redevelop the stadium, to make a forty thousand all-seater stadium.

When that's been achieved, then that will put us in the top bracket.

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10:26:13:04 BACON'S HANDS WITH ARTICLE

10:26:34:07 BACON'S BODY IN SHOT

10:26:47:18
COMPUTER SIMULATION OF NEW
GROUND
Music in – 10:26:47
CAPTION IN 10:26:49:11
Architect's Computer Presentation
CAPTION OUT 10:26:55:23

10:26:58:17

Music out - 10:27:07

10:27:09:10 TO CAMERA

## BACON:

They're going to extend the two ends, the Bobby Moore stand and the Centenary stand. I believe it's fifteen metres, everything's coming over fifteen metres so these stands will be extended. The pitch will be moved over, the new stand built which will come back about halfway down the current forecourt. Everything's moving this way.

Bigger crowds hopefully, more revenue for the club, a stadium which I believe West Ham would like to be considered for the 2006 World Cup.

#### NARRATOR:

The stadium redevelopment will give the club the necessary infrastructure to stay in the top half of the Premier League. The plans are impressive.

The stadium will have new restaurants, hospitality suites, a community leisure centre, even a hotel. But £35 million represents a huge investment for West Ham.

## WILLIAMS:

I would hope that they have all the finances in place already rather than relying on success over the next two years being able to pay for that work to be done. I would imagine that they're also thinking that in a worst case scenario, West Ham could sell two of

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10:27:45:02 PLAYERS COMING FROM CHANGING ROOMS 10:27:47:00 PLAYERS ON TRAINING PITCH

10:28:03:01 CARR WATCHING PLAYERS TRAIN

10:28:11:21
PLAYERS TRAINING
10:28:16:14 TO CAMERA
CAPTION IN 10:28:17:20
TONY CARR
DIRECTOR OF YOUTH ACADEMY
WEST HAM UNITED
CAPTION OUT 10:28:22:17

10:28:25:00 PLAYERS TRAINING their present squad members and they would make the thirty thirty-five million pounds that is required for them to build the ground and considering that two or three of those players are home-grown players who have come through the ranks at West Ham and obviously there's, it's pure profit.

#### NARRATOR:

This view may seem cynical but it does raise an important point - that the most valuable asset of a medium-sized club like West Ham are its home-grown players. West Ham has invested heavily in their youth system with stunning success. They now have four young players who are being tipped to play for England. Youth team coach Tony Carr knows how important young players are.

#### CARR:

Well I mean it's the lifeblood of the club. It always has been and it's more important today than it's ever been and it's vital that we produce you know young players for our first team ourselves rather than dip into the transfer market when we haven't got that sort of finance to sort of buy the team as such. I mean it's got to be a mixture of buys and home-grown players. I think if we bring the topclass players in, I don't think there's anything wrong with that. I just think we've got

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10:28:42:20

10:28:50:15

10:28:56:09 TO CAMERA CAPTION IN 10:28:56:22 HARRY REDKNAPP MANAGER WEST HAM UNITED CAPTION OUT 10:29:01:17

10:29:05:10 PLAYERS INCLUDING CARRICK TRAINING IN GYM

10:29:20:22 CARRICK CLOSE UP

10:29:26:09 TO CAMERA CAPTION IN 10:29:29:07 TREVOR WEBB EDUCTION AND WELFARE OFFICER to be careful we don't flood the market with them, you know at the expense of young players from our own country.

## NARRATOR:

It is because of these talented homegrown players that West Ham have maintained their position in the top half of the English Premiership.

## **REDKNAPP:**

We've been very lucky in the last couple of years that we've produced Frank Lampard, Rio Ferdinand, Joe Cole, you know. Not only are they fantastic players to have in a football team and also they've got great value on the transfer market, not that we would ever want to sell them but they really are topclass players.

Obviously Michael Carrick and one or two of the other kids out of our youth team last year, are the next little group that are going to break through so we feel that it's vitally important. I mean how do you put a value on players like Rio, Frank and Joe?

## NARRATOR:

Young players like Michael Carrick benefit from the family atmosphere at the club.

## WEBB:

It's nice to see sort of our first year trainees, our scholars that are training or getting theirselves with the likes of

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WEST HAM UNITED
CAPTION OUT 10:29:34:03
PLAYERS TRAINING IN GYM

10:29:42:24
EXTERIOR FRONT ELEVATION
HOUSE OWNED BY WEST HAM
10:29:45:10
CARRICK'S BEDROOM - GETTING
DRESSED
GARCIA'S ROOM - MAKING BED
10:29:52:21
SHOT OF COMMUNAL KITCHEN
10:29:57:07
CARRICK IN KITCHEN AT
BREAKFAST

10:30:10:06 TO CAMERA

10:30:15:17 FA HEADQUARTERS - BAYSWATER EXTERIOR 10:30:17:08

10:30:24:05 TO CAMERA CAPTION IN 10:30:27:04 KEVIN KEEGAN NATIONAL COACH CAPTION OUT 10:30:32:01 you know Stuart Pearce, Gary Charles etc so - and a lot of the players will work together whether they're a 17 year old or one of the established international players.

#### NARRATOR:

Many of the younger players live in a house owned by the club. Michael Carrick and Australian Richard Garcia have both benefited from living there.

#### WEBB:

The house really caters for boys that live a distance away, that can't live at home so one it may be an overseas player or two it could be a boy from the north of England. The boys are not only being looked after from the football point of view, but you know they've got their own second mum and dad in the house that give them all the care and attention I think their own parents would do.

## NARRATOR:

The careful grooming of these talented young players is giving them a chance to reach the very top of English football.

## **KEEGAN:**

The proof of the pudding will be in the eating. I mean it's easy to say they could come through but it's a little bit more difficult for them to actually make

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10:30:36:13
MATCH ACTION
CAPTION IN 10:30:37:15
1999 FA YOUTH CUP FINAL
WEST HAM V COVENTRY
CAPTION OUT 10:30:41:15

10:30:53:12 MATCH ACTION

10:31:09:18 TO CAMERA CAPTION IN 10:31:11:00 ANDREW BORGE DR MARTENS CAPTION OUT 10:31:15:22

10:31:28:23 PLAYERS SIGNING AUTOGRAPHS FOR FANS that next step. You know the lads like Joe Cole, it seems inevitable that he'll come through and play for England but West Ham are showing people that it works because their team is one where they won the youth cup quite convincingly, won the final on a big aggregate so results would say that they're ahead of the game at the moment.

#### WEBB:

But young players, particularly the ones like a Michael Carrick, that hopefully are going on to greater things, the financial rewards are much much greater. That's undoubted - opportunities of abroad or whatever - yes I mean life for a young footballer now is obviously very attractive.

## BORGE:

We certainly see football stars as the new rock and roll stars. I don't think there's any doubt about that. And the fact is that football stars although they might be earning huge sums of money, they're still I think far more approachable than film stars, pop stars etc.

You know you only have to go to the training ground, you only have to be outside the stadium on a match day when the players arrive and they have time for their fans and they don't mind signing autographs or what have you, and I think that's important.

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10:31:43:12 TO CAMERA

10:31:53:19

PLAYERS SIGNING AUTOGRAPHS

10:31:57:07 TO CAMERA

10:32:00:01 ARCHIVE FOOTAGE OF KEEGAN PLAYING AGAINST WEST HAM FOR LIVERPOOL 10:32:03:06

10:32:11:18

10:32:18:14 TO CAMERA

## FAN:

As I walked past, I said can you sign the ball and they said yeah do you want it to a name or just our signature? So they was right friendly but that was them three. I hope the rest are alright as well.

#### FAN:

We like de Canio at the moment because of his penalties. They are very good, we think he's good the way he does that little slow thing.

Not a big fan, I don't go to matches. It's too cold for me to stand outside. I like to watch it indoors.

## MOTSON:

They've got a man over here. It's Keegan just inside.

## NARRATOR:

England manager, Kevin Keegan, was a Liverpool player during the 1970s. He knows very well how different life is now for young players.

## **KEEGAN:**

It's changed beyond all recognition from when I started but then so has life, you know. We started off in an apprentice scheme. Every club was allowed a maximum of eight. I mean Scunthorpe United for example where I started out, we only had four. We used to do all sorts of jobs, you know

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10:32:31:13 BOYS IN BOOT ROOM CLEANING BOOTS like cleaning the boots, cleaning the toilets, cleaning the baths.

Now because of the way the Academies are, every club starts to pick up the kids who show signs of having a chance to be professional footballers. So suddenly when they get to under-sixteen level and they're playing for England, you're getting this trend now they're coming through the under-eighteens then under-twentyones, big name clubs buying them or having them already on their books and then playing for England. And there's very few - although there's still one or two, thank goodness - who can come from if you like, buck the trend and sort of not have come through all the academies or been turned down at a few academies and had to get a job. That's going to happen less and less because clubs have become more professional now and you know they're casting their nets wider and very few of the fish are slipping through the nets.

10:33:16:02
BALL BEING KICKED
10:33:17:04
FREEZE FRAME
Music in – 10:33:20
10:33:20:01
FAN IN STAND ALONE
CLOSE UP ON FIXTURE LIST
FAN BEING INTERVIEWED IN
STAND

## FAN:

I give my missus a fixture list and everything else, it goes out the window really. Our whole social calendar is built around those days. It does cause friction at times but at the end of the day she belongs in another universe. We had to go to a wedding where I

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Music out - 10:33:58
10:33:58:03
WHISTLE BLOWN - BALL BEING
KICKED
Music in 10:34:02:00
MIX TO PLAYERS' TUNNEL AND
EMPTY STADIUM AT SUNDERLAND
10:34:07:03
MORE SHOTS OF STADIUM
FINISHING WITH CLOSE UP OF
SUNDERLAND CREST

10:34:18:20 MIX TO TROPHY ROOM AT MAN UNITED

10:34:27:13
MIX TO SHOTS OF PLAYERS AND STADIUM
10:34:35:02
MIX TO EXTERIOR SHOT OF MAN UNITED'S GROUND
10:34:43:11
MIX TO INTERIOR SHOTS OF

would have none of it. She went to the wedding and I followed on the reception. I just got my gear and went to football that day with my tuxedo under a massive coat. I just didn't want anyone to see me really. I don't want to look like a plumber or anything you know. She had a real scream-up you know but I made the reception in the end but she never spoke to me for two weeks so -- between West Ham or my missus it would be West Ham. She knows, she gets her coat, knows where the door is, that's it.

#### NARRATOR:

West Ham may be ahead of the game on youth development but in stadium development they are still two years behind a club like Sunderland with their futuristic Stadium of Light.

And they are not in the same commercial universe as the richest club in the world, European champions Manchester United.

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STADIUM 10:34:52:20

Music out - 10:35:01

10:35:01:05 TO CAMERA CAPTION IN 10:35:03:21 PETER DRAPER MARKETING DIRECTOR MANCHESTER UNITED CAPTION OUT 10:35:08:17

10:35:24:09 CLOSE UP OF PEPSI/MAN UNITED PROMO IN THAILAND

10:35:35:21 TO CAMERA

#### NARRATOR:

Manchester United's value on the stock market recently passed the one billion pound mark and this owes much to a global fanbase which West Ham cannot hope to match.

## DRAPER:

We just run a promotion in Thailand with Pepsi, one of our commercial partners, to bring people to this ground to watch a game. Thirty people won a chance to come here. We had ten million entries for a presentation by Pepsi. It's the biggest consumer promotion ever in that country, one in five of the population decided to try and enter that thing.

Now that's a pretty powerful understanding of people's interest in the club. What we're trying to do with our commercial development is actually feed that enthusiasm and give the customer what they want. This is not exploitation. Because unlike the thirty who came from Thailand, not everybody out of that ten million are ever going to be able to come here and watch the game but they do want to be able to read about us, see us, touch and feel us in a way that you know perhaps they're never going to be able to experience other than if we take a bit of the mountain to Mohammed really.

## TAYLOR:

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10:35:54:18
CAPTION IN 10:35:56:21
ROGAN TAYLOR
HEAD OF FOOTBALL RESEARCH UNIT
LIVERPOOL UNIVERSITY
CAPTION OUT 10:36:01:17

10:36:17:06 SHOT OF FLOODLIGHTS 10:36:18:19 TECHNICIANS ARRIVING WITH TV EQUIPMENT

10:36:29:20 TECHNICIANS SETTING UP EQUIPMENT

10:36:46:20 OUTSIDE BROADCAST UNIT

10:36:51:02 TO CAMERA CAPTION IN 10:36:52:12 MIKE WILMOT TELEVISION PRODUCER CAPTION OUT 10:36:57:10 The world clubs, as we're going to have to call them, who take part in the world stage have to walk a tightrope and the tightrope has on one side localism and on the other side globalism. And for Manchester United, localism means the UK, and globalism means outside of the UK.

## NARRATOR:

Television is the key to the global extension of the game but some believe there is a danger of oversaturation that clubs and television companies will eventually have to address.

## WILMOT:

The game has developed both in the amount of coverage on television and also the standard of coverage on television. Each weekend there are four games that go out live. They go to thirty-five to forty broadcast territories. That is probably over a hundred countries.

The total audience, well it's could be well into billions. There's, the potential reach is enormous and nobody's actually done the figure.

Soccer on television is there virtually live every, every day of the week near enough in some form or other, whether it be Premiership games, nationwide games, European games, world club championship games. Whatever it

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10:37:18:12 WEST HAM YOUTH MATCH

10:37:37:19 EXTERIOR GREEN STREET CAFE

10:37:51:12

may be, there's matches all the time and I would suspect that that saturation point on television, soccer on television, will mean that if there are that many games being shown, that stadiums will start to become emptier and it seems to be the natural way that things will happen.

If that's the case, it would make sense for the clubs to reduce ticket prices to get more people in, to even give away tickets because there's unquestionably it's better to have a crowd in a stadium, not only for the players, for the other fans that are there but also for television.

## FAN:

My only contact with football is watching the telly. It's not my fault. I have been forced in front of my television set and that has become my contact with football, apart from the telephone.

## FAN:

For every one person who goes, there's probably twenty people who ain't going watching it on the box, buying the merchandise and the club will treat them as equal a supporter as they will the person who goes. And in fact they'll probably try and encourage the person who's doing that to go in place of the person who's really going because they've got the more bunce.

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10:38:10:12 PLAYERS TRAINING HEADED BY STIMAC

10:38:19:22 STIMAC TRAINING IN GYM

10:38:27:01 TO CAMERA CAPTION IN 10:38:27:23 IGOR STIMAC CROATIAN INTERNATIONAL CAPTION OUT 10:38:32:18

10:38:41:08 TO CAMERA

10:38:59:13 PHOTOSHOOT FOR MALTESE FANS WITH REDKNAPP AND PLAYERS 10:39:06:14

#### NARRATOR:

The injection of television money has many advantages to football in England, most notably by encouraging an influx of top foreign players attracted to England by lucrative contracts and the passion of the English game. Igor Stimac is one such player.

#### STIMAC:

England is mother of football and I appreciate that you always keep your style here, you never change. That's something which - I used to play in Spain for two years, I played a couple of games in Italy and it's nothing to compare to this here.

#### KEEGAN:

I think people like the Viera, Petitte, Arsenal's Berkamp certainly, I think people like Ginola, you know if he's attracted another five thousand women to watch football, and another five hundred kids to want to improve their skills then it was worth Ginola coming to England.

## NARRATOR:

Foreign fans go to extraordinary lengths to follow the English game. These Maltese fans have come to West Ham's training ground to meet the team and manager, Harry Redknapp.

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10:39:18:11

REDKNAPP AND MALTESE FANS

REDKNAPP:

When's your winter coming?

FAN:

What's the best time for you to come over?

**REDKNAPP:** 

Well it's when we get a break really.

FAN:

May is a good time?

**REDKNAPP:** 

Yeah end of season, the only problem end of season sometimes is I'd like to have a break during the season sometime you know. It's like we've got a break - unfortunately we've got a break next week, in two weeks time.

FAN:

In Malta we are divided - half support the British but half the Italians. And like if Italy win, the English people support, they stay at home, they don't go out, you know. But when England win we all go out and the Italians stay

in.

10:39:52:09

10:39:42:03

MATLESE FANS WITH REDKNAPP

MALTESE FAN TO CAMERA

FAN:

Sort something out you know, if you'd like to come over. Accommodation or anything. Sort it all out. See you later on.

10:39:51:17

REDKNAPP SAYING GOODBYE TO

MALTESE GROUP
10:40:05:14
MATCH ACTION
CAPTION IN 10:40:06:09
1976 European Cup Winners Cup Semi-Final
West Ham v Eintracht Frankfurt
CAPTION OUT 10:40:11:09

10:40:14:24

FAN TO CAMERA IN WEST HAM'S OFFICES
CAPTION IN – 10:40:24
CHRISTIAN BAUER
AUSTRIAN WEST HAM FAN
CAPTION OUT – 10:40:30
10:40:32:12
MATCH ACTION
10:40:33:17

10:40:55:06 TO CAMERA

10:41:09:17 MATCH ACTION WEST HAM V EINTRACHT FRANKFURT 1976

## COMMENTATOR:

Now there's a bit of space for Lampard. Chipped in again towards Brooking. And it's there, Brooking has done it.

#### **AUSTRIAN FAN:**

What I like most here is you think you are a member of this big family. Here I feel like being at home. In Manchester, if you are Manchester United supporter you are number 225,608 and you are a nobody. It is special here.

I support West Ham since twenty-three years and the reason why I support West Ham is for the first time when I came here during my time in college - that was back in 1976 - I had a chance to see West Ham against Eintracht Frankfurt in the European Cup semi-final here at Upton Park and it was, in the old days when the crowd was bigger and ...

But this atmosphere here it was just unbelievable. Compared to Austria, we had only six or seven thousand people on average gates and here was thirty-eight to forty thousand. Unbelievable. And it was good to beat the Germans!

## COMMENTATOR:

Taylor. Brooking, beautiful timing! Still Brooking - yes number three,

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10:41:21:01 MIX TO UPTON PARK EXTERIOR

10:41:29:16
WILLIAMS COMING THROUGH
GATES
10:41:33:08
CLOSE UP OF WILLIAMS WALKING
TOWARDS TICKET BOOTH

10:41:50:02

# magnificent.

## NARRATOR:

But there is only one place that West Ham can really compete with Manchester United - on the pitch. And their fixture against the Reds is always sold out.

## WILLIAMS [v/o]:

From a supporter's point of view,
Manchester United you know they won
the treble last season, they've recently
been crowned world club champions.
No one is better than Manchester
United so obviously when a team like
West Ham can come and tweak
Manchester United's nose and get a
good result against them, it's a huge
boost for the supporters because you
know you can go home for the
weekend and feel very very happy with
what your team has done.

MAN IN TICKET BOOTH: Saturday the 18th.

WILLIAMS:

No, that's the home leg.

BOOTH: It is yeah.

## WILLIAMS:

And could you tell me have you had any returns for the Manchester United game?

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BOOTH:

Afraid we haven't, no.

WILLIAMS:

Nothing at all available for that? Alright, thanks.

TICKET OFFICE 10:42:03:10

10:41:58:14

**BALL BEING KICKED** 

WILLIAMS WALKING AWAY FROM

10:42:04:14 FREEZE FRAME 10:42:07:09 IN EMPTY STAND

**FEMALE FAN:** 

It was April '91, it was semi-final of the FA Cup against Nottingham Forest. I went up by coach and started the day sort of from about 7 o'clock in the morning when we left here really. And it was the biggest game I'd ever been to. Tony Gale got sent off and when Keith Hackett showed him the red card, the fans got behind the team even though we knew we wouldn't win and just sung Billy Bond's claret and blue army for forty-five minutes solid and we ended up losing 4-0. I don't think that there could be a better day than that because everyone just stuck together. We met a lot of new friends that day, people that I still see now all because of that game and us all singing and joking about you know. Even though we lost, we were still on a high from the day itself.

10:42:49:20 KICK OFF SEQUENCE 10:42:52:13 MIX TO HOUSE AND PHONE RINGING 10:42:59:03 TO CAMERA

WILLIAMS:

Hello, yeah hello Del. Yeah. Yeah

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## **ON PHONE**

10:43:20:03 VIEW TO HOUSING ESTATE CAPITAL RADIO PLAYING Music sting – 10:43:20 to 10:43:29

10:43:35:07 10:43:38:20 **DUSTBIN LORRY** 10:43:43:01 LOCAL CHURCH 10:43:43:01 **EXTERIOR UPTON PARK** 10:43:45:00 GROUNDSMAN PREPARING PITCH 10:43:49:19 MARSHALLS CHECKING SEATS 10:43:55:06 FRONT DOOR OF MARK WILLIAMS' HOUSE 10:43:57:08 WILLIAMS LEAVING HOUSE TO WALK TO GROUND

sorry mate, no nothing at all. I've been down to the club to see if there's anything return, nothing returned and doesn't look like you're going to be in luck I'm afraid. So very sorry about that, mate. Yeah. Alright I'll see you soon. Cheers, Del, bye.

#### **NEWSREADER:**

This is 95.8, Capital FM, London.

West Ham get the worst possible news ahead of today's clash with Man United. They could be thrown out of the Worthington Cup for fielding an ineligible player.

#### NARRATOR:

The line between success and failure is a thin one in football. Having reached the semi-final of the Worthington Cup, West Ham are in danger of being disqualified competition for fielding a player who had already played in the competition for another club. It is an administrative error that could cost the club millions of pounds.

The news of the club's possible disqualification from the cup competition so close to the final casts a shadow over Upton Park. West Ham have reached only six Wembley finals

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10:44:16:14 ORDINARY FANS ARRIVING AT UPTON PARK 10:44:32:14 POLICE ON HORSEBACK AT UPTON PARK

10:44:28:17 AT GROUND

10:44:35:17 PROGRAMME SELLER AT GROUND

10:44:38:03 TO CAMERA

10:44:59:01 SHOTS OF ARRIVING FANS in their hundred year history. Aside from the prestige of winning a Worthington Cup, success would also bring the club a lucrative place in European competition.

The blunder creates tension amongst the fans. Their reaction is another indication of how close they feel to the club. This is a family squabble.

#### WILLIAMS:

After the Stimac incident in the UEFA cup earlier in the year, you'd think it should be somebody's designated responsibility that something like that doesn't happen again.

#### **DISGRUNTLED FAN:**

I think it's unbelievable. It leaves so many questions to be answered. is it the secretary? Is it the boy himself? I mean he knew that he played for the other club - twice! Did he not mention it to the manager? Everyone here at West Ham has got something to answer to the fans because we're absolutely fed up with some of the things that happen here and this must be the very worst.

It's unbelievable and I think you can ask any fan and we all feel exactly the same. Someone's got to answer these questions.

10:45:06:14

10:45:12:58

**OFFICIALS & PLAYERS COMING** 

ONTO PITCH 10:45:19:04

SUPPORTERS AND PHOTOGRAPHERS

10:45:23:05

WEST HAM PLAYER SIGNING

AUTOGRAPHS 10:45:29:18 TV CAMERAS 10:45:31:07 GAME KICK-OFF

10:45:33:13 OUTSIDE BROADCAST UNIT

EXTERIOR 10:45:35:06

INTERIOR OF OBU

10:45:40:08

MATCH COMMENTATOR AT

GROUND 10:45:42:19

SHOT OF SOMBRE FANS

10:45:45:34

SUBURBAN BACK GARDEN

10:45:51:14

DEL COMES INTO GARDEN WITH

**RADIO** 

10:46:10:00

NARRATOR:

Yet despite their anguish, the fans continue to flock to the ground.

Manchester United are the biggest club in the world, and the West Ham team need the fans' support. At times their loyalty seems unconditional.

The match is beamed out live to over thirty countries.

It is West Ham's biggest game of the season and even though the team go 2-0 down after ten minutes, the feeling of exclusion still hurts fans like Del Francois.

DEL:

You never stop being a West Ham fan. But even though we don't physically go to the games any more, we're not, we don't class ourselves as supporters any more but we are West Ham fans.

Supporters are people that go all the

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10:46:22:18

10:46:29:08 GARDENING AND LISTENING TO RADIO 10:46:37:15 FANS IN STANDS CHEERING

10:46:47:16 CAR PARK OUTSIDE GROUND 10:46:50:06 SHOT OF PRESS ROOM DOOR 10:46:53:22 REDKNAPP AT PRESS CONFERENCE

10:47:03:15

time. We don't go all the time now and so we are now West Ham fans. It's about choosing your words.

## **RADIO COMMENTATOR:**

And another great shot has gone in and West Ham United are falling apart. Ryan Giggs gets his second --

#### DEL:

They are so lucky, they should never ever take their fanbase for granted. Because they - they don't know what they've got. That club just doesn't know what it's got because well, brilliant supporters, brilliant.

#### NARRATOR:

West Ham lose the match 4-2 but after the game, the questions to manager Harry REDKNAPP are all about the team's threatened expulsion from the Worthington Cup. He is a man who cares deeply about his club. He reminds us that football for all its changes is still about emotion.

#### REDKNAPP:

I mean it's not been an easy day today. Believe you me, it ain't been an easy day. It was difficult for myself to lift myself driving in here today. You know yesterday afternoon was like - I'm driving home, I'm looking forward to the day's game. Got cup semi-final to look forward to. Suddenly like your world's caved in here, you know when I hear this. I've got to drive in here this

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morning, pick myself up and try to pick players up who walk in. What's happened, what's happened, you know? I just want to go into a semifinal and have a chance to take my club to Wembley which is what the punters want because they're the most important people. Unfortunately we got cocked up somewhere and we jeopardise that chance but I still think if people are fair that you know - there's no way, there's no way on earth that we would want to be kicked out the competition. Anyone who believes that is completely wrong. I'm telling you now, there's not a chance. It obviously got overlooked.

But I don't know, I don't know what the answer is going to be. Wait and see.

10:48:12:04 MIX TO FANS GOING HOME IN DARK

10:48:16:03 TO CAMERA

10:48:24:01 GROUNDSMAN PREPARING PITCH MUSIC IN 10:48:24:01 10:48:26:00

10:48:30:02 MIX TO SHOTS OF STAND

## SUE PAGE:

If you're only a fan, you know you are going to feel very upset about it. You're going to be talking about it and everything else but with this it is a job as well. You know we have to come in and we have to be positive again.

#### NARRATOR:

Football is now one of the UK's most successful industries. But there is still some doubt as to how it will develop in the new century. The game stands at a threshold. If it loses all touch with its roots, it may not be able to return to

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Music in - 10:48:22

10:48:42:12 10:48:44:16 MIX TO GAME ON PITCH

10:49:01:18 MIX TO SHOT OF STADIUM MUSIC OUT 10:49:05:14 10:49:09:12 SCREEN TO BLACK

10:49:10:24 MUSIC IN 10:49:09:24 CREDITS MUSIC OUT 10:49:41:00

END: 10:49:47:18

them if it needs to in the future.

## KEEGAN:

I think in this country at the moment, football is on a massive high and you know so far as I'm concerned long may that continue. That mustn't mean that we don't stop trying to improve it though.

# STYLE TRIBES SOCCER MUSIC CUE SHEET

TIMECODE	TITLE	COMPOSER/ARRANGER	<u>PUBLISHER</u>	RECORD CO	USE	<b>DURATION</b>
10:00:00	Football	Simon Davison	Absolutely Productions	n/a	X	42"
10:06:00	Football	Simon Davison	Absolutely Productions	n/a	X	15"
10:10:09	Fascination Rag	Peter Cork	Chappell Music	Chappell	В	21"
10:10:43	Football	Simon Davison	Absolutely Productions	n/a	X	30"
10:15:40	Football	Simon Davison	Absolutely Productions	n/a	X	28"
10:24:28	Football	Simon Davison	Absolutely Productions	n/a	X	27"
10:26:47	Football	Simon Davison	Absolutely Productions	n/a	X	20"
10:33:20	Football	Simon Davison	Absolutely Productions	n/a	X	38"
10:34:02	Vita e per Essere Vissuta	Daryl Griffith	KPM Music	KPM	В	59"
10:43:20	Capital Radio sting	Capital Radio	Capital Radio	n/a	F	9"
10:48:22	Football	Simon Davison	Absolutely Productions	n/a	X	43"
10:49:09	Football	Simon Davison	Absolutely Productions	n/a	Χ	32"