DESCRIPTION	EDITORIAL CONTENT
SEQUENCE 01	E.D.I. RETURNS
LEICESTER SQUARE EARLY MORNING 10.00.00 - 10.00.07	COMM 01 Monday morning. The best and worst moment for British cinema
10.00.08- 10.00.11	
10.00.12 10.00.13	FX PHONECALL VOICES CAJOLING, PLEADING, SHOUTING.
10.00.14- 10.00.17	COMM On the phone, hopes are being dashed. Dreams fulfilled.
10.00.18- 10.00.20	FX PHONECALL VOICES.
10.00.20- 10.00.27	COMM 02 The weekend box-office returns are in, will a film be shown across Britain for another week It's called - the Monday Morning Madness
CUs MOUTHS ON PHONE	FX PHONECALL VOICES.
MARK SAMUELSON SYNC 10.00.28- 10.00.33	MARK SAMUELSON SYNC MS4 Monday Morning The distributor will be on the phone to all the cinemas saying, "You've got take this film next, next Friday. It's doing very well.
10.00.34- 10.00.35	FX PHONECALL VOICES.
MARK SAMUELSON SYNC 10.00.36- 10.00.46	MARK SAMUELSON SYNC MS4 Monday Morning The cinemas may be on the phones to the distributors saying you know, "Your film's a complete dog. Get rid of it. I want it off."
10.00.46- 10.00.48	FX PHONECALL VOICES
10.00.49- 10.00.53	COMM 03It's brutal. The sharp end of the film business. Bums on seats. Brutal.
10.00.54- 10.00.56	ACTUALITY PHONECALL VOICES.

STYLE TRIBES – THE FILM INDUSTRY

FINAL SCRIPT	page 2 of 62
10.00.57-	COMM 04
10.01.01	A far cry from the gentle, lonely peace where a film begins.

SEQUENCE 02	DEVELOPMENT - WRITING
COTSWOLDS SCENE-SETTER	ACTUALITY BIRDSONG ETC
MONTAGE OF STEPHEN	COMM 05
NOT WRITING	This man is at work.
10.01.08-	
10.01.12 STEPHEN PLAYS GUITAR	ACTUALITY PLAYING GUITAR
10.01.13-	ACTUALITY FLATING GUITAK
10.01.15	COMM 06
	Hard at work.
STEPHEN MAKES PHONE CALL	ACTUALITY PHONE CALL
10.01.16- 10.01.19	COMM 07
10.01.19	He's still at work.
STEPHEN PLAYS GUITAR 10.01.20-	ACTUALITY PLAYING GUITAR
10.01.22	COMM 08
	He's creating.
10.01.23-	ACTUALITY CHAT WITH FAMILY
10.01.29	COMM 09
	Whether anyone will want to buy
	what he's creating is a different
	matter.
	Because this man is a screenplay writer.
10.01.30-	In his mind, he's at sea - piecing together
10.01.38	explosive love affairs, and conflicts,
	thrown up by the cramped life of sailors on an aircraft carrier.
STEPHEN DAVIS SYNC	STEPHEN DAVIS SYNC
SD13	SD13 Pacing Around
10.01.39	Someone once said that writing
10.01.44	takes 8 months of which 6 months is walking round the room
	warking found the footh
CU TYPING	ACTUALITY TYPING
STEPHEN DAVIS SYNC	STEPHEN DAVIS SYNC
SD9	SD9 Distance Lends Insight
10.01.45- 10.01.52	It's a strange process being a writer. You need to remove yourself, very often, from
10.01.32	the thing that interests you to write about.

STYLE TRIBES – THE FILM INDUSTRY

FINAL SCRIPT page 4 of 62

TINAL SCIUI I	page 4 01 02
STEPHEN DAVIS SYNC	STEPHEN DAVIS SYNC
SD6	SD6 Gave Up London
10.01.53	Over a decade ago I decided to give up
10.01.58	living in the heart of
	London.
STEPHEN DAVIS SYNC	STEPHEN DAVIS SYNC
SD7	SD7 Cotswolds
10.01.59	for the peace of the Cotswold hills.
10.02.01	
CU TYPING	ACTUALITY TYPING
10.02.01	
10.02.04	
STEPHEN DAVIS SYNC	STEPHEN DAVIS SYNC
SD13	SD13 Pacing Around
10.02.05-	I think one of the drawbacks about being a
10.02.14	writer and working at home is that you
	warm up so slowly that it's often about 7 in
	the evening that you really feel you are
	motoring along and you really want to stop
	at that point.

SEQUENCE 03	DEVELOPMENT RESEARCH
ARCHIVE HMS INVINCIBLE	MUSIC
10.02.15-	
10.02.20	COMM 10
10.02.21-	But screen writers like Stephen don't
10.02.30	just sit by their word processors and conjure up people, situations and lines
	of dialogue from their imagination.
	or annogno ir one viron ining.
STEPHEN AND MICHAEL AT THE	MUSIC STOPS HARSHLY AS THE
GANGPLANK	SOUND OF REALITY CRASHES IN
10.02.31-	
10.02.37	COMM 11
	They go out into the real world and
	research Above all they're looking for
	pictures - the more exciting the better. Michael Kuhn:
	At this stage what you're trying to see on a
10.02.38-	expedition llike this is what the potential is
10.02.38-	for doing a story that is fresh and different
STEPHEN AND MICHAEL SHAKE	ACTUALITY
HANDS WITH THE CAPTAIN	No-one's going to salute me, I hope.
10.02.46-	
10.02.48	

FINAL SCRIPT	page 5 of 62
10.02.49- 10.03.02	COMM 12/13 Stephen has persuaded the Royal Navy to let him and a producer, Michael Kuhn, spend a day on HMS Invincible in Portsmouth. But this is not just research - it's selling too. Will Michael get bitten by the aircraft carrier bug, and fund the film?
10.03.03- 10.03.12	ACTUALITY The keyboards that we use aren't even QWERTY keyboards. The people in the Navy in the sixties and the seventies were considered too stupid to understand a QWERTY keyboard.
10.03.13- 10.03.14	STEPHEN DAVIS SYNC OOV SD30 Secret World The idea
10.03.15- 10.03.25	is is just a very simple notion that the the1 ratings and the crewmen who control the movement of aircraft of a carrier exist in a world of sign language.
MARSHALLING SIGNALS DEMONSTRATED 10.03.26- 10.03.27	ACTUALITY BRIEFING ON BOARD MUSIC
10.03.28 10.03.33	STEPHEN DAVIS SYNC OOV SD30 Secret World That the noise levels that they have to work through are so great that even intercoms won't work for them.
MARSHALLING SIGNALS DEMONSTRATED 10.03.34- 10.03.36	ACTUALITY BRIEFING ON BOARD
ARCHIVE HMS INVINCIBLE 10.03.37 10.03.42	MUSIC
10.03.43- 10.03.56	STEPHEN DAVIS OOV SD29 Details I've never been on an air craft carrier and there is lots of big detail that I don't know about. But even the smallest things. One never comes back as a writer from a research experience without a host of data and detail.

STYLE TRIBES - THE FILM INDUSTRY

FINAL SCRIPT page 6 of 62 10.03.57-**ACTUALITY BRIEFING ON BOARD** 10.04.01 RATING Different people in different gulches. **STEPHEN** You call it a gulch? Is it comfortable? 10.04.02-Music 10.04.05 10.04.06-**COMM 16** 10.04.12 It might seem like two men having a fun day out - but it's been serious business. Music 10.04.12-10.04.13 The question is – has Steven done enough to excite producer Michael 10.04.14-Kuhn to put money into the project? 10.04.24 Well, probably - because Michael wants bigger horizons than the usual 'gritty' low-budget British film. MICHAEL KUHN SYNC MICHAEL KUHN SYNC **MK5 Bigger Movies** 10.04.25-10.04.28 What I'm interested in... ...is to try and raise our sights a little 10.04.29-10.04.51 and make bigger budget movies. And I think in my years building up Polygram what we realised is that working from a base in the UK, we could make movies that could equal anyone's movies worldwide. And we, in our movies, grossed over two billion dollars from movies made from a British base. Doesn't mean made in England. Doesn't mean only with English talent. But from a British base. And that's the important thing. STEPHEN LOOKS PLEASED **COMM 17** 10.04.52-So Stephen IS getting some finance. 110.04.55

SEQUENCE 04	DEVELOPMENT - WORKSHOP
PAN ACROSS UNDERGROUND SIGNS	MUSIC STING
10.04.56-	
10.05.03	
TILT UP FROM STREET TO STUDIO	COMM 18
10.05.04-	Other screenplay writers use actors, and
10.05.08	build a script from the words they say.
EXTERIORS STUDIO	
10.05.09-	
10.05.18	This is an improvisation workshop
	by new writer-director Jon Jones. He's
	being funded to develop a screenplay
	from the dialogue that spontaneously
	comes out.
10.05.19-	Actors:Get off me for God's sake
10.05.19-	
JON JONES SYNC	JON JONES SYNC
10.05.22-	JJ1 Fear of Falling
10.05.27	Essentially it's a story of two sets of lovers
	and another couple who all go on holiday
	together.
	_
JON JONES SYNC	JON JONES SYNC
10.05.27-	JJ18 Film School
10.05.29	And their problems and how they fix them.
JON DIRECTS	ACTUALITY JON
10.05.30	ACTOREST SOLV
10.05.34	
JON JONES SYNC	JON JONES SYNC
10.05.35-	JJ11 Loach and Leigh
10.05.42	There was a kind of a tradition in Britain of
	doing improvisation getting actors to be
	you know the realism, then borrowing from
	documentary and
JON JONES SYNC	JON JONES SYNC
10.05.43	JJ13 Gritty
10.05.46	We're often quite gritty and we're trying to
	get to reality and truth
10.05.47	And I think this is just a new take on all
10.05.50	that.

FINAL SCRIPT page 8 of 62

FINAL SCRIPT	page 8 of 62
JON JONES SYNC 10.05.51- 10.06.05	JON JONES SYNC JJ6 Six Actors - directing and:- What a workshop essentially is, is six actors who are the characters who are going to play the parts in the film who erm have read the story and know a little bit about what they do. But I try and get them not to think too much.
JON JONES SYNC 10.06.06- 10.06.13	JON JONES SYNC JJ3 Comes Alive And going into the workshop it just comes alive and you realise that the storyline where you assume certain things, you're wrong to assume them.
10.06.14- 10.06.22	ACTUALITY WORKSHOP ACTRESS: Leave him alone. Ed! ED! Where are you going? – Well, come and sit down. JON OK. Wait
JON JONES SYNC 10.06.23- 10.06.24	JON JONES SYNC JJ9 Fantastic Dialogue They also create fantastic dialogue
10.06.24- 10.06.39	And some of it's very on the nose, you know. Sometimes I'm saying, "You need to express it. You love him! You love him and da da." And they go, "Oh I love you." And that's right." And what we did all the time is say, "Forget about that. Talk about, I don't know, er the shopping! And think about that." And they'd come out with wonderful stuff.
JON JONES SYNC 10.06.39- 10.06.42	JON JONES SYNC JJ4 More Truthful And you get something much more truthful.
10.06.43-	JON ACTUALITY
10.06.47	Actors talking
10.06.48- 10.06.53	Oh, I like that!
JON JONES SYNC 10.06.54- 10.07.01	JON JONES SYNC JJ16 Editing Really what's happened in the workshop we've created 40 hours of very bulky scenes. So,
10.07.01- 10.07.02	it's there to be edited, it's more like a massive editing process
	O F

STYLE TRIBES – THE FILM INDUSTRY

FINAL SCRIPT	page 9 of 62
10.07.03	Erm so it's kind of construction.
10.07.05	

SEQUENCE 05	DEVELOPMENT - FILMFOUR
PAN OFF CHARLOTTE STREET TO	MUSIC STING
FIND FILM FOUR 10.07.06-	
10.07.00-	
INTERIORS FILMFOUR	COMM 21
10.07.16-	FilmFour is now one of the biggest film
10.07.25	companies in Britain. They are
	involved in every part of the film- making process, from screenplay
	development to production to marketing.
10.07.26-	PAUL WEBSTER OOV
10.07.28	PW1 My Name Is FilmFour Ltd
PAUL WEBSTER SYNC	is the film production, finance and
10.07.29-	distribution arm of Channel 4 television.
10.07.38	We deal with all the films that Channel 4
	actually chooses to put money in.
OFFICES	MUSIC (CONTEMPORARY TWO)
10.07.39-	
10.07.40	
PEOPLE AT WORK	COMM 22 In fact FilmFour acts like a mini-studio:
10.07.40- 10.07.48	in fact filmfour acts like a mini-studio:
10.07.40	Although mainly a television company,
	they are now a major player in the
	British Film industry
VARIOUS PEOPLE READ SCRIPTS	
10.07.49-	
10.07.50 ELINOR DAY READS SCRIPTS	COMM 23
10.07.51-	The team that finds the screenplays is
10.07.54	run by Elinor Day.
ELINOR DAY SYNC	ELINOR DAY SYNC
10.07.55-	ED2 Thirty a Week
10.08.02	We are quite a small team it's not a big
	company there is 50 of us in all, but that
	includes our international sales and our distribution
	distribution
ELINOR DAY SYNC	ELINOR DAY SYNC
10.08.03-	ED11 Mini Studio
10,08,10	We make about 12 films a year and we buy in more. Em and so I think that we
	probably are you know up there with the
	big boys.

STYLE TRIBES – THE FILM INDUSTRY

FINAL SCRIPT page 11 of 62

TH (TE Setter 1	p#8• 11 01 0 <u>=</u>
PAUL WEBSTER SYNC	PAUL WEBSTER SYNC
10.08.11	PW5 FilmFour
10.08.29	We don't compete with what Fox makes, we're not after making Star Wars or, or
	Sleepy Hollow or something. You know,
	we're actually much more interested in
	developing local talent and taking them up
	from smaller you know train spotting or sub train spotting type budgets through to,
	through to er bigger, bigger budget movies.

SEQUENCE 6	DEVELOPMENT - ZEPHYR
JON JONES AND PHIL ARRIVE AT	COMM 25
FILM FOUR	One of the developments they've been
10.08.30-	financing is Jon Jones' improvisation
10.08.35	project with actors.
PHIL ROBINSON SYNC	PHIL ROBINSON SYNC
10.08.35-	We're coming to hype up FilmFour and
10.08.38	British Screen. So
10.08.39-	they've read a workshop draft. And we
10.08.47	want a better reaction to the first draft. So
	we're just coming to hype ourselves and
	the film up.
10.08.48-	COMM 26
10.08.58	
	It's now eight weeks on from his
	workshop. But no useable screenplay
	has yet emerged. Explanations are
	required.
10.08.59-	ION
10.09.15	What's difficult in doing the script is that,
10.09.12	I've tried to, at the moment – I've tried to
	keep in the sharpness. You know the edges.
	While also ensuring that it doesn't get
	flatter, you know, it doesn't get flattened.
	_
10.09.16-	ELINOR
10.09.28	I don't think that's the thing in question.
	The only point in question really is about
	structure. It's not necessarily having to take
	out all or – well you have to take some of it
	out because of length. It's not about taking out that tone.
	out that tone.

FINAL SCRIPT page 12 of 62 10.09.29-ION 10.09.34 You know. It looks appalling ELINOR Yeh, Yeh. **JON** Really, really awful. DISSOLVE TO... 10.09.35-**ION** 10.09.39 Oooh that's play. Sorry. So, oops. Let me just pause. DISSOLVE TO... 10.09.40-ION 10.09.47 The thing about the characters is that they lie all the time. I was working this out. It's really difficult because they lie consistently. DISSOLVE TO... 10.09.47-ION 10.09.48 And there's no sound – **ACTUALITY TV (REHEARSAL) COMM 27** 10.09.49-Jon hopes his workshop videos will show 10.09.57 how complex and fascinating his characters are – so difficult to represent as mere words on a type script. **ACTUALITY SHOUTING** 10.09.57-ELINOR 10.10.08 Every time they get into a situation to improvise they obviously push it quite far. And that certainly for me was what was reflected in the script, that a lot of - every scene was kind of punched for drama. 10 10 09-ION 10 10 21 Well, it's difficult because I've been, you know, working on it constantly. And we got to a point where the first thirty-six pages or whatever – I don't know that that is -A third of it or something -um – they were really nice! (LAUGHS) **COMM 28** 10.10.22-But fascinating characters are still not a 10.10.26 useable, professional screenplay. 10 10 07-ELINOR 10.10.31 All you have got is chat. And these characters. And that's all that you have got in a very limited location.

STYLE TRIBES – THE FILM INDUSTRY

FINAL SCRIPT page 13 of 62

page 13 of 62
JENNY
You said
you, like, almost need to do this draft to hit the shape. By stripping out a lot of what's in there. And then at that point you can start to put back – ELINOR Absolutely JENNY - all the wonderful stuff that's come out of the – of the – of the input. All also the essence of a lot of those scenes which at the moment have, you know - sag on both sides, but in the heart of them there's a really, really important essence.
JON
I keep going back to it
and cos it's like – it's forty hours of this stuff – (LAUGHTER) And it's kind of, you can see it. I can see it's there to be had. But it's about actually – ELINOR It's mining it out. JON It's mining. And structuring. Chatter
COMM 29
So will Jon get his movie? Well he has ten more days to finish his screenplay.

SEQUENCE 07	DEVELOPMENT - SCRIPTS
READING SCRIPTS	COMM 30
10.11.13-	When the final script does arrive 0there
10.11.18	are mountains of other screenplays it
	will join.
CUs SCRIPTS	ELINOR DAY OOV
10.11.19-	ED4 Unsolicited - Books - Music
10.11.23	We
10.11.24-	receive you know an awful lot of
10.11.33	unsolicited scripts and what we've had to
	do recently for the sheer weight of numbers
	is to not accept scripts that have simply
	come from
ELINOR DAY SYNC	an unknown writer without any
10.11.34-	attachments without either the backing of a
10.11.41	recognised producer or em an agent or or
	anything like that. Because there are just
	simply too many.

FINAL SCRIPT page 14 of 62

FINAL SCRIPT	page 14 of 62
MORE CUS SCRIPTS AND REPORT FORMS 10.11.42- 10.11.52	COMM 31 FilmFour has a team of seven outside readers. Their job is to read the thirty scripts that come in every week and write make-or-break comments.
CLARE SAXBY SYNC 10.11.53- 10.12.10	CLARE SAXBY SYNC CS1 I'm a Reader I usually get given about four scripts a week. Maybe the odd book. I turn it round in a week. Do reports on each of those. usually one side only. They like them quite brief, FilmFour. They don't like pages and pages of material. Umm.
CLARE MEETS WITH SASKIA 10.12.11- 10.12.19	Then I'll come in, and talk to Saskia, who runs the script unit, and we'll discuss the merit of the scripts. And whether there are any interesting writers.
10.12.20- 10.12.30	ACTUALITY CLARE Two this week. One book. Beautifully written, but rather dry. SASKIA Was it? CLARE Can't really see any potential for adaptation there
10.12.31- 10.12.35	It's kind of more about character than drama. SASKIA Kind of internal stuff? CLARE Yeah.
10.12.36- 10.12.45	CLARE And this one. Good producer. Interesting writer. Kind of quirky, 'Fargo'. Set in Wales. Great characters. Funny
10.12.45- 10.12.46	But the plot falls apart completely
10.12.47- 10.12.51	I mean, just a writer to watch, probably. SASKIA OK. Brilliant. Thank you very much.
10.12.52- 10.12.54	CLARE SAXBY OOV CS2 Film 4 Changed Well FilmFour's changed extraordinarily in the last two years

STYLE TRIBES - THE FILM INDUSTRY

FINAL SCRIPT page 15 of 62 ...They're far more willing to do bigger **CLARE SAXBY SYNC** budget films. They're trying to avoid low 10.12.56-10.13.14 concept, small kitchen sink dramas. Very ambitious stuff. A lot of American scripts now! Which is great fun for me, reading kind of big American writers as opposed to - you know, young struggling Welsh writers. ELINOR DAY SYNC **ELINOR DAY SYNC** 10.13.15-**ED12 Kitchen Sink** 10.13.39 I think there is em a tradition really which has come from television to em make films in this country which are very naturalistic, and that dreadful word which is often associated with sort of low budget British films very gritty, and it can be very depressing and they are sort of good for you and they teach you sort of social truths and there there's room for that and those kind of films at their best you know are inspirational and are fantastic. ELINOR MEETS MATT ACTUALITY 10.13.39-This is Matt... 10.13.40 ELINOR DAY SYNC ELINOR DAY SYNC 10.13.41-ED3 UK versus USA 10.13.52 We are quite interested in pushing the envelope. So that we take people to quite strange worlds. You know, comic worlds, heightened worlds. You know extreme worlds. Just so that you can have an experience that you really wouldn't get anywhere else. **ELINOR MEETS MATT** ACTUALITY 10.13.53-I just read your book. And I think it was 10.13.54 fantastic.

SEQUENCE 09	FINANCE - MONTAGE
SOHO PRODUCTION HOUSES	MUSIC (TENSION TWO)
SEQUENCE	
10.13.54-	
10.13.58	COMM 35
10.12.50	Unlike America, the heart of the UK
10.13.59-	film industry is right in the middle of
10.14.03	town.
10.14.04-	PAUL WEBSTER OOV
10.14.08	PW4 Cottage Industry
	What still exists in, in Britain today is a
DATE AMERICAN	cottage industry.
PAUL WEBSTER SYNC	That is, um an industry which is based on
10.14.09-	producers who sit in their small offices usually in ones or twos beavering away,
10.14.25	tiny over heads, hoping that this next script
	will, will um be the golden one and get, get
	away.
	array.
10.14.26-	COMM 36
10.14. 27	Cut aways of Soho
	(Do we need this?????)
MICHAEL WHINI CVNC	MICHAEL WHIN CYNIC
MICHAEL KUHN SYNC 10.14.28-	MICHAEL KUHN SYNC MK4 Good/Bad News
10.14.28-	II
10.17.7/	Compared to the American studio
	system we are pathetically
	underfunded. If you add together all
	the money that's available in Europe
	and all the money that's available in
	the UK, and add it all together over a
	period of five years, you'll probably
	have as much money as the smallest
	Hollywood studio spends in one year
	on marketing movies and making
	movies.

FINAL SCRIPT page 17 of 62

FINAL SCRIPT	page 17 of 62
10.14.48-	COMM 36a
10.14.54	UK audiences have been growing for
10.14.34	years but, nearly all the UK cinemas are
	owned by Hollywood.
MARK SAMUELSON SYNC	MARK SAMUELSON SYNC
10.14.55-	MS13 Distribution
10.15.14	There's no question that one of the
10.13.14	problems the UK industry has is that um in
	UUK distribution, in cinemas and in video
	rentals and in sales to television, the five
	US studios dominate and they have
	between 80 and 90% of the market
CINEMA QUEUES	So it's, it's there's a very, very small
10.15.15-	slice of the cake remaining. That to me is
10.15.22	the fundamental problem for the UK
10.13.22	industry.
	musuy.
THE COURSE IN LOAD FOR THE CALLY TO CALLY	COMMANDE
TV SETS IN SALES WINDOW	COMM 37
	Traditionally, the only source of money
THE BBC	for British films was the television
10.15.23-	industry.
10.15.31	v
	PAUL WEBSTER SYNC
PAUL WEBSTER SYNC	
10.15.31-	PW3 TV and Film
10.15.34	What you've got to understand about
	television and film is that they are joined at
	the hip
10.15.35-	More people see films on television
10.15.41	round the world then in any other, through
10.13.41	any other medium
10.15.42-	Through the 90's there's been an
10.15.49	enormous er dependence on TV generated
	cash to fund production.
STEENBECK WORK	COMM 38
	A major new source of money for films
CAPALDI EDITING	comes from the UK's National Lottery.
10.15.50-	Toma one our of the country of
10.15.55	
DUNCAN KENWORTHY SYNC	DUNCAN KENWORTHY SYNC
10.15.56-	DK5 Lottery Money
10.16.07	This government in the UK, the Labour
	Government, has finally recognised that the
	film industry is actually a useful industry
	for the country, and um has come up with a
	scheme whereby money from the lottery
10.16.08-	actually goes partly into the film
10.16.09	industry
10.16.10-	And they decided to fto um to give it
10.16.11	to three
10.16.12-	companies. DNA films of which I'm co
10.16.16	chair is one of them

STYLE TRIBES - THE FILM INDUSTRY

FINAL SCRIPT page 18 of 62 ... We have money um to put into 16 er 10.16.17lowish budget films, 4 million pound films 10.16.25 of which the lottery will but up half. STEENBECK WORK **COMM 39** Because the industry seems to be booming, independent money from City **CAPALDI EDITING** 10.16.26financiers has also started to appear. 10.16.34 **DUNCAN KENWORTHY SYNC DUNCAN KENWORTHY SYNC** 10.16.34-DK3 Glut / Stars One of the problems that comes with that 10.16.36 success is... ...there's an enormous glut of movies being 10.16.37-10.26.42 made you know around the 2,3,4 million pound mark. **COMM** 10.16.43-10.16.49 Eightyears ago the UK made fifty films a year. Now it's over a hundred! ELINOR DAY SYNC **ELINOR DAY SYNC** 10.16.50-**ED7 Too Many Films** 10.17.07 It's simply too many. And you know it's very easy to see why most of those films don't get shown anywhere. That they are made by people who are taking a punt and then no-one wants to distribute them because they don't turn out to be worthy of distribution. Em. Or they do get distributed and they last for a week. And no one goes to see them. 10.17.08-**DUNCAN KENWORTHY SYNC** 10.17.23 DK3 Glut / Stars From my point of view the UK industry will only really be able, not even to compete with Hollywood but even to get into the same ball park - when we are able to make larger budget movies because the name of the game worldwide is stars... 10.17.24-... and you can't afford worldwide stars er on a 4 million pound film. 10.17.30

SEQUENCE 10	PRE-PROD: CAPTAIN CORELLI
EXTERIOR SHEPPERTON STUDIOS	COMM 40
10.17.31-	Shepperton Studios 30 miles outside
10.17.35	London
CORELLI PRODUCTION OFFICE	Pre-production is progressing on the
10.17.36-	biggest budget British film this year.
10.17.41	They can afford a big star –
MONTAGE OF NICHOLAS CAGE	Nicholas Cage. He's done lots of big
VIDEO CASES	budget movies. But never a British one.
10.17.42-	
10.17.47	COMPA 41
ROSTRUM:	COMM 41
BOOK 10.17.48-	It's the film version of the novel,
10.17.48-	'Captain Correlli's Mandolin' – which
10.17.50	has already sold a million books in Britain alone.
	Britain alone.
KEVIN LOADER SYNC	KEVIN LOADER SYNC
10.17.57-	KL1 Big Budget
10.18.03	Captain Correlli's Mandolin is probably
	one of the most ambitious British films to
	be made over the last few years
10.18.04-	It's gonna be somewhere I would
10.18.09	imagine between forty and fifty million
	dollars.
CUT IN SOME GREEK FOOTAGE	GREEK MUSIC
10.18.09-	
10.18.34	COMM 42
	They're taking over a whole Greek
	village, and the design department is
	turning it back to the second world
	war. It's expensive. Very expensive.
	Work has already started out there -
	the first lorryload of plasterwork has
	just been delivered.
CUT BACK VIA MODELS AND DESIGN WORK	
KEVIN LOADER SYNC	KEVIN LOADER SYNC
10.18.35-	KL2 New Director
10.18.56	I've been in probably development on
	this movie for the best part of four
	_
	years. And I've been working very
	closely with the director originally who
	I bought the book with Roger Michelle
	who's last movie was "Notting Hill"
	and tragically back in the early autumn
	Roger was taken sick and has had to
	withdraw from the movie.

FINAL SCRIPT page 20 of 62

FINAL SCRIPT	page 20 of 62
PRODUCTION OFFICES	ACTUALITY PHONE CALLS
10.18.56-	
10.19.11	COMM 43
	Production is going ahead. They THINK
	they've got a new director, John
	Madden, who made 'Shakespeare in
	Love'. Meanwhile, everything's on hold.
JOHN MADDEN SYNC	JOHN MADDEN SYNC
10.19.12-	JM1 Start Late
10.19.17	I have come into the project, I have taken it
10.10.10	on, on a kind of er provisional basis
10.19.18-	that I can fashion the script I want out of
10.19.31	the material because that would not
	necessarily be I mean any director has to
	make the film that he or she sees er from
	the material of the story.
KEVIN LOADER SYNC	KEVIN LOADER SYNC
10.19.32-	KL3 Make His Mark
10.19.43	John is obviously in the middle of trying to
10.17.43	do a re-draft of the script with Sean Slovo
	our screen writer and at the same time as
	he's doing that erm he's got the whole of
	the rest of the production team
ACTUALITY MADDEN MEETS CLAY	nagging him to make decisions on a
10.19.44-	daily basis, to which he quite fairly retorts
10.19.51	quite often "I don't quite know yet, we
	haven't yet sorted that bit of the script".
10.19.52-	ACTUALITY
10.19.57	JIM
	So we're just bringing this level up,
	matching this level to where the land then
	starts to fall down. Starting to take shape.
	There's a lot more vegetation here.
	MADDEN It's good, It's starting to take shape
10.19.58-	It's good. It's starting to take shape There's no possibility of taking the
10.19.38-	There's no possibility of taking the church further that way if we wanted?
10.20.01	church further that way if we wanteu?
KEVIN LOADER SYNC	KEVIN LOADER SYNC
10.20.02-	KL3 Make His Mark
1.20.08	So he's under a lot of pressure, so far he's
	coping
JIM CLAY SYNC	JIM CLAY SYNC
10.20.09-	JC5 New Director
10.20.16	We have a kind of frustrating delay where
	we're anxious to get on. We have deadlines
	to meet. But we really can't push ahead
	effectively until we have that new script.

FINAL SCRIPT page 21 of 62

FINAL SCRIPT	page 21 of 62
LOADER WALKS DOWN CORRIDOR	GREEK MUSIC
10.20.17- 10.20.22 10.20.21- 10.20.24	COMM 44 A lot of the secondary casting has been held up, waiting for John. John chats on hhis way out
SET DESIGNER READS BROCHURE 10.20.26- 10.20.29	COMM 45 There are set designers expecting to be interviewed - waiting for John
KEVIN AND VISUAL EFFECTS DESIGNER 10.20.30- 10.20.34	COMM 46 And visual effects men with equipment to buy - waiting for John.
10.20.35- 10.20.59	ACTUALITY KEVIN John not here yet? But Mr Madden's expected I gather. Yeah. I think particularly some of the scenes that are gonna effect you. Well, John will explain. But I think a lot of the scenes that are going to affect you are very much in flux (LAUGHS) – The dolphins are particularly DESIGNER Apparently the dolphins are um - KEVIN The dolphins are under discussion. The battle scene has yet to be written in any kind of detail at all.
PLASTERSHOP 10.21.00- 10.21.06	COMM 47 Meanwhile, more nad more equipment is arriving in Greece.
GREECE 10.21.07- 10.21.09	COMM 48 The juggernaut is unstoppable.
JOHN MADDEN SYNC 10.21.10- 10.21.23	JOHN MADDEN SYNC JM3 Today is About It's very arse backwards this process on this film because normally speaking the designer and I would sit down and talk about the book and then we might talk about the script and then we might talk about where we might go to film it.

FINAL SCRIPT page 22 of 62

FINAL SCRIPT	page 22 of 62
KEVIN AND DESIGNER DISCUSS	COMM 51
10.21.24-	There is progress on the script. But John
10.21.35	Madden's new shots have huge budget
10.21.60	implications.
	implications.
10.21.27	VEVIDLAND DEGLONED DIGGLIGG
10.21.36-	KEVIN AND DESIGNER DISCUSS
10.21.48	CHRIS
	We're going to move everything up to this
	end. The reason being that John wanted to
	shoot all the way down there, with these
	plane trees in the distance as well. So, you
	get that element of sort of depth into it
10.21.49-	The only slight little complications here
10.21.49-	are that because we've now – we're now
10.21.38	
	moving all this up to this end, the scooter
	shop up here are sort of playing a little bit
	of hardball.
10.21.59-	KEVIN
10.22.01	Oh, they're the ones that have all their
	scooters out the front.
10.22.02-	CHRIS
10.22.06	Yes. Yes. All our activity is now going to
10.22.00	be up this end, where it was going to be
10.00.07	down this end
10.22.07-	KEVIN
10.22.13	Can we relocate the scooter business?
	CHRIS
	Well – Nico's working on that now. He's
	just getting a memo off to him now
10.22.14-	That was pretty much the changes on
10.22.16	Friday
10.22.17-	KEVIN
10.22.20	So we may be completely redesigning the
10.22.20	
10.22.21	town, but. Could be a little bit that's left.
10.22.21-	CHRIS
10.22.22	Yeah. Yeah.
	KEVIN
	Fantastic.
JOHN MADDEN SYNC	JOHN MADDEN SYNC
10.22.23-	JM4 Where Budget Goes
10.22.35	It's in the nature of the story that it has to
10.2.00	cost a certain amount. It's not a cheap
	=
	piece. You can't convey the idea of an
	island being invaded with, you know, one
	or two troop carriers really.
JOHN MADDEN SYNC	JOHN MADDEN SYNC
10.22.36-	JM4 Where Budget Goes
10.22.40	You have to deliver large numbers of
	men
10.22.40-	You're talking about a I suppose almost
10.22.45	an invasion of German forces at a certain
10.22.73	
	point

FINAL SCRIPT page 23 of 62 10.22.25-... That's that's big numbers, huge amounts of hardware, large warships, tanks all of 10.22.52 that kind of thing. **COMM 49 BUDGET MEETING** Meanwhile, the finance team are trying 10.22.53to make massive budget cuts 10.22.56 BUDGET MEETING ACTUALITY **BUDGET MEETING** 10.22.57-USA 10.23.04 Well you know what? At this point what happens is, Rob Peter, Pay Paul. I mean, I mean that's what's going to have to happen. I mean. To prioritise. **JANE** 10.23.05-10.23.12 As we come through this we'll be able to do that – USA 10.23.13-Because I think there's areas – 10.23.15 JANE Taking the three million out of here first. Right. Is the tricksey part. KEVIN LOADER SYNC KEVIN LOADER SYNC 10.23.16-**KL4 Still Tight** Whether you're making a £2 million pound 10.23.30 film or a45 million dollar film, you know what happens is you're always that kind of last 5% of the budget you want short. And yeah we in the same situation as everyone else, we're that crucial 5% of the budget short. **COMM 50** 10.23.31-10.23.41 The one thing they can't cut is the salary and expenses of their big budget Hollywood star. Like a private jet to fly him home, from Greece to California every weekend. ACTUALITY PHONE CALL **ACTUALITY PHONE CALL** 10.23.42-10.23.47 What I wanted to find out – I know he's been asking you about the Gulfstream ...It's for Nicholas Cage as you know, 10.23.48-10.23.53 who's coming from Los Angeles. I believe you're based in Switzerland.

FINAL SCRIPT	page 24 of 62
KEVIN LOADER SYNC 10.23.54- 10.24.02	KEVIN LOADER SYNC KL6 Nick Cage I think Nick Cage has been very brave to commit to this movie because it's a very different kind of role for him. It's the first time he'll probably have made a film outside of America.
ACTUALITY PHONE CALL 10.24.03- 10.24.05 10.24.06- 10.24.08	ACTUALITY PHONE CALL JANE: And have you been in touch with Avjet? They're the people that Nicholas Cage likes best. Mmmm.
KEVIN LOADER SYNC 10.24.08- 10.24.15	KEVIN LOADER SYNC KL6 Nick Cage You know they come with a certain entourage and they come with certain expectations fuelled by Los Angeles really of how films are made.
ACTUALITY PHONE CALL 10.24.16- 10.24.20	ACTUALITY PHONE CALL JANE: I mean, what'll happen is that for most of them, he'll be flying back to Los Angeles over the weekend
10.24.21- 10.24.24	We'll be backward and forwardsing him about six times. So.
BUDGET MEETING 10.24.25- 10.24.54	BUDGET MEETING ACTUALITY JANE We haven't got anything in here in the effects category for bodies. When we're burning the pyre. KEVIN And for just piling around the streets and putting in the back of trucks. JANE But I think that for piling around the streets and stuff we'll use real people. Because it's a hell of a lot cheaper. But – KEVIN I wouldn't be lying in the heat in sixty-eight. JANE No but it will be won't it. I mean – KEVIN Well it'll have to be, won't it? Because we can't afford a thousand quid a corpse.

SEQUENCE 11	PRODUCTION: SORTED
ELSTREE STUDIOS	MUSIC STING

FINAL SCRIPT page 25 of 62

FINAL SCRIPT	page 25 of 62
	COMM 52
10.24.55-	The studio set at Elstree on the low
10.25.08	budget movie 'Sorted'
10.23.00	budget movie Softed
	ACTUALITY: "ACTION!"
A TAKE ON THE SET OF SORTED	COMM 52a
10.25.09-	Matthew Rhys and Faye Masterson
10.25.11	
10.23.11	act out a scene.
C/A ALEX JOVY	COMM 53
10.25.12-	forAlex Jovy,a first time director.
10.25.15	•
A TAKE OF 'SORTED'	ACTUALITY
10.25.15-	RHYS
10.25.21	What the F*** are you doing?
	FAYE
	Hi! I was just trying to help you pack.
	That's all.
ALEX	ALEX
10.25.22-	Cut it. Check it. Thank-you. Very good
10.25.26	actors.
10.23.20	actors.
10.25.26	CONDICT
10.25.26-	COMM 54
10.25.33	Alex has no previous experience
	directing feature films. However, he has
	made a short, which won an award at
	the Hollywood Film Festival.
ALEX JOVY SYNC	ALEX JOVY SYNC
10.25.34-	AJ4 Amazing Team
10.25.44	I'm just an up-and-coming film-maker.
	And I've been very lucky. It's been a team
	effort. We've assembled this amazing
	team in the UK
10.25.45-	They've helped me a lot. We've been
10.25.50	able to rush through the material. And keep
10.23.30	
	maintaining a very high standard with it.
10.25.51	COMPAGE
10.25.51-	COMM 55
10.25.56	The producer has hired an experienced
	Director of Photography, to keep an eye
	on this flegling director.
	0 0
MIKE SOUTHERN	MIKE SOUTHERN
MS7	MS7 DP and Debut Directors
10.25.57-	In Britain particularly there's a lot of debut
10.26.08	directors. A lot more than we used to have
	and a DP – a Director of Photography - is
	very much now being brought in
10.26.09-	as the expert on the set on how to shoot
10.26.18	stuff.
10.20.10	Swill.
1	

FINAL SCRIPT	page 26 of 62
ON THE SET	ACTUALITY ON THE SET
MIKE SOUTHERN MS7 10.26.19- 10.26.42	MIKE SOUTHERN MS7 DP and Debut Directors With Alex it's particularly about coverage and how to cover things because he's not experienced, it's as simple as that. You know, there's a difference, if you've shot 25 movies and God knows how many music videos you know a lot about what angles do what. You can look at a scene being played with actors and you can say well it might be better if this happened because that's more interesting visually.
10.26.43- 10.26.48	ALEX Yeah. MIKE Cos it's not very punchy down to the disc now, is it? CAMERAMAN This is where I was. MIKE What about going a little closer, then panning down?
10.26.48- 10.26.51	MIKE SOUTHERN OOV MS3 I Enjoy Mixing I enjoy mixing the work up
10.26.51- 10.26.52	I think there's a cross fertilisation that goes on between all the various forms
10.26.53- 10.27.00	Obviously on commercials, you're often working at cutting edge technology, as you are with music videos, these days. Often you can bring this back to the set of the movie.
10.27.01- 10.27.09	MIKE Now is that punchy? In fact that's nice held out a bit, isn't it? Not too much but that's nice down there. Nice shape. There you go.
MIKE SOUTHERN MS24 10.27.10- 10.27.17	MIKE SOUTHERN MS24 Young Movie "Sorted" is very obviously a young movie, it's there for young cinema goers, it's not gonna be there for the forty-year-olds.

FINAL SCRIPT page 27 of 62

FINAL SCRIPT	page 27 of 62
MIKE SOUTHERN	MIKE SOUTHERN
MS28	MS28 Fast Cutting
10.27.18-	You're making this for the MTV
10.27.25	
10.27.23	generation aren't you. People who are
	used to very fast cutting who can
	actually see images very quickly
	decases, see mages very quietary
MIVE COLUETIEDA	MINE COLUMNIA
MIKE SOUTHERN	MIKE SOUTHERN
MS28	MS28 Fast Cutting
10.27.26-	Most movies now have twice the number
10.27.30	of shots in that they did 10 years ago.
MIKE SOUTHERN	MIKE SOUTHERN
MS26	
	MS26 Pushing Colour
10.27.31-	I'm pushing the colour more and more
10.27.34	as we go through the movie.
MIKE SOUTHERN	MIKE SOUTHERN
MS27	MS27 Club Lighting
10.27.35-	And it does go pretty wild, I mean by
10.27.43	the time you're deep into the clubs
	they're lit by beams of light and strobe
	lights and nothing else. I mean the
	image is just blinding us all the time.
10.5-11	
10.27.44-	COMM 57
	COMM 57 This movie is being made for just six
10.27.44- 10.27.50	This movie is being made for just six
10.27.50	This movie is being made for just six million dollars.
	This movie is being made for just six million dollars. MIKE SOUTHERN
MIKE SOUTHERN MS2	This movie is being made for just six million dollars.
MIKE SOUTHERN	This movie is being made for just six million dollars. MIKE SOUTHERN
MIKE SOUTHERN MS2	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low
10.27.50 MIKE SOUTHERN MS2 10.27.51-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would
10.27.50 MIKE SOUTHERN MS2 10.27.51-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie.
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level,
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57-	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget.
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar nomination for her last film. But now
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar nomination for her last film. But now
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08 10.28.09- 10.28.15 EVE STEWART SYNC	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar nomination for her last film. But now she has to watch every penny.
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08 10.28.09- 10.28.15	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar nomination for her last film. But now she has to watch every penny. EVE STEWART SYNC ES5 Scrimping
10.27.50 MIKE SOUTHERN MS2 10.27.51- 10.27.56 ALEX JOVY SYNC 10.27.57- 10.28.08 10.28.09- 10.28.15 EVE STEWART SYNC	This movie is being made for just six million dollars. MIKE SOUTHERN MS2 No Budget In Britain this would be called a low budget movie. I think in the States it would almost be considered a no-budget movie. ALEX JOVY SYNC AJ7 This Budget Only In UK I wouldn't have been able to make this movie anywhere else at this budget level, it's absolutely not possible, I think the whole industry is very geared up in the UK for this sort of budget. COMM 58 The designer, Eve Steward, got an Oscar nomination for her last film. But now she has to watch every penny.

FINAL SCRIPT page 28 of 62 10.28.20-... You're constantly scrimping, you're 10.28.23 constantly concerned... **EVE STEWART SYNC** ...And so when you're actually on set that's when it shows because people will say, 10.28.23-"Why don't those windows open 10.28.40 automatically? Why don't the shutters work like they do in James Bond?" And you can only say, "I've only had this much money," till you're blue in the face. At the end it doesn't wash. But you know that's the reason. **EVE STEWART SYNC EVE STEWART SYNC** 10.28.40-**ES4 Boot Sales** 10.28.47 I have to get people to make things, bring things from home, I beg, I go to boot sales, I do anything to get the stuff I need. WARDROBE SALE **COMM 59** 10.28.48-She's even having to sell off the 10.28.53 wardrobe as filming progresses, trying to recoup some money. MIKE SOUTHERN OOV 10.28.54-10.28.57 MS9 Fast Film Stocks Budget is only about how big a scene can MIKE SOUTHERN SYNC how many people are in it, how long you've got to shoot it. You know, a large 10.28.58-10.29.07 budget film will shoot for fifteen to twenty weeks. You know, we're seven on this. **ALEX JOVY SYNC ALEX JOVY SYNC** 10.29.08-AJ10/12 Travel Well 10.29.15 First day of shooting I did 21 set-ups, 55 takes and still had a very high level – still maintained a very high creative level and a very good look and that's purely just possible because of the team I've had... 10.29.16-... I think in the States the standard of a good looking film is sort of 10 set-up 10.29.21 maximum ACTUALITY 10.29.22-10.29.29 **FAYE** Let go. RHYS What is this? What the F^{***} is this? **FAYE** Let go of me. **ALEX** OK. Cut.

SEQUENCE 12	PRODUCTION: SHINER
PICCADILLY CIRCUS TOPSHOT	MUSIC STING
10.29.30	
10.29.37	COMPACO
TRAIN PASSING	COMM 60 Nine a cleak in the marning. The Fast
GVs BOXING HALL SETTING UP LIGHTING	Nine o clock in the morning. The East End of London. Filming is already underway in a boxing movie called
10.29.38-	'Shiner', starring Michael Caine.
10.29.53	
TAKE WITH MICHAEL CAINE	ACTUALITY TAKE
10.29.54- 10.30.19	JOHN IRVIN
10.30.19	And background. Action! MICHAEL CAINE
	Mr Fleming. What a proud day. For me, at least. Anyway.
	I just want you to know um, I don't want you to think that I'm bitter about things. OK? Water under the bridge. Right?
	ACTOR
	Be as bitter as you like, Billy, I still think
	the best thing I've done for boxing is to
10.20.20	keep you out
10.30.20- 10.30.27	JOHN IRVINAnd cut. Not bad at all. One more please.
10.30.27	Put a hold on that one though. It was very good.
10.30.30-	COMM 61
10.30.38	The movie was financed from a new investor in films. And the money was put
	up before the script was even written,
	because Michael Caine had been persuaded to be part of the project.
	persuaded to be part of the project.
MICHAEL CAINE SYNC	MICHAEL CAINE SYNC
10.30.39-	MC2 The Family
10.31.03	I was in a night club when a real gangster
	came up to me, who I knew, and he said, he
	said, "I didn't like Carter," he said, "Not like
	real gangsters."
	I said, "Get Carter?" I said, "Oh no
	really?" I said. "Why did you say that? He
	said, "Well, real gangsters are more like ordinary people," he said. "They have
	families and wives and children and
	problems like that. Didn't you know that?
	And I said. "No!" He said, "Carter never
	had any family or problems or wives or
	anything like that." So

STYLE TRIBES - THE FILM INDUSTRY

FINAL SCRIPT page 30 of 62 ...This is the disintegration of a, of a, of a 10.31.03-10.31.05 gangster family. 10.31.06-**COMM** 10.31.11 The director is John Irvin, with films like City of Industry and Dogs of War on his credits. He's very experienced. JO BUTLER SYNC **JO BUTLER SYNC** 10.31.12-JB3 Atmosphere 10.31.16 John Irvin is really, really chilled and calm and knows exactly what he wants... 10.31.17-...To have a very calm atmosphere on 10.31.27 set is, is conducive to kind of really good work I think, rather then having everybody frenetically running around getting hysterical and, and worried. 10.31.28-**COMM 62** 10.31.42 Shiner doesn't have a big budget by Hollywood standards. But at eleven million dollars this is definitely a healthy medium budget for a British movie. 'it's possible because the stars aren't taking a huge cut. JIM REEVE SYNC JIM REEVE SYNC 10.31.42-**JR2** The Budget 10.31.47 It means that we actually have got a healthy amount of money to spend, on making the film... ...I mean we've had to hire 12, 13 hundred 10.31.48-10.32.01 extras for, for most of the boxing er week if you like which we would never of been able to do on the regular you know 2, 3 million pound which is probably the average size film budget even now... ... the more we can get we can make this 10.32.02look like a 15, 20 million dollar film the 10.32.07 better.

FINAL SCRIPT	page 31 of 62
MICHAEL CAINE SYNC	MICHAEL CAINE SYNC
10.32.08-	MC5 The Difference
10.32.44	If you have lots of money you can have lots
	of special effects and stunts and scenery
	and locations. Er, er. And you don't have to
	rely on the actors so much. And so for me
	at this time in my life it's very good
	because I like to do acting now, because I
	no longer get the girl. So I have to get the
	part.
JO BUTLER SYNC	JO BUTLER SYNC
10.32.45-	JB9 Not Enough Work
10.32.52	The thing that's really great on this
	is that, that the time and care taken over,
	over everything, every little detail
10.32.53-	John the director kind of sat down with
10.33.01	me to talk about where my character was
	from and, and er their kind of relationships
	with the other characters in the story
10.33.02-	And my original ideas about
10.33.21	characterisation of the part - and my parts
	not a big part - completely changed as a
	result of the conversation. And you just
	don't get the opportunity to do that on, sort
	of projects that, that don't have this kind of
	budget or, or this sort of time and care.
MICHAEL CAINE SYNC	MICHAEL CAINE SYNC
10.33.22-	MC8 The Blitz
10.33.49	
10.55.49	Everyone's very happy to be here, but there's no moaning, there's no grumbling,
	everybody's very happy and everybody
	works very, very hard there's tremendous
	team spirit and in particularly on this
	picture for instance, but on, on, on, on a
	British picture there's a little bit of fighting
	against the odds it's a bit like the blitz
	we're all in it together and queuing for
	sausages.

SEQUENCE 13	POST-PROD: BREATHTAKING
ROOFTOPS OF SOHO	MUSIC STING
EDITING ON STEENBECK	COMM 63
10.33.50-	Post production used to be about editing
10.34.08	film. Celuloid. With razor blades and
	sellotape. Winding it through the
	machine.

FINAL SCRIPT page 32 of 62

FINAL SCRIPT	page 32 of 62
10.334.09-10.34.21	COMM 64 Not anymore. Everything has been reduced to digital data on a computer. But that allows creative flexibility, less cutting to a standard formula – which is very British.
DAVID GREEN SYNC 10.34.21- 10.34. 29	DAVID GREEN SYNC DG 2 Commercial This is unashamedly a commercial film. And it's a film that's not the norm of the British cinema
DAVID GREEN SYNC 10.34.30- 10.34.36	DAVID GREEN SYNC DG 1 Breathtaking is Breathtaking is psychological thriller about a female psychiatrist as she gets involved with this prostitute
10.34.49	who becomes one of her patients, her own past starts to unravel and a psychological thriller ensues in which you know we actually delve into her past and the patient's past and erm and the pimp who comes between them. And it doesn't all end too prettily.
10.34.50- 10.34.55	ACTUALITY If we can put that onto the face of the guy on the stairs.
DAVID GREEN SYNC 10.34.56- 10.35.03	DAVID GREEN SYNC DG 4 Editing Kampan, the editor, and myself, we've been working now for 6 weeks in post production.
10.35.04- 10.35.16	ACTUALITY Music Let's go back to the end and run it forward. Just go back to here. Stop there. Let's go back to the mirror sequence.
DAVID GREEN SYNC 10.35.17- 10.35.24	DAVID GREEN SYNC DG 5 Post Production Film is a living medium, it evolves, it develops as you're making it. I mean okay you start with a dry script. But
10.35.25-10.35.37	post production is a question of pacing the story, making the story work in places it doesn't work and making decisions which you might not necessarily have thought of in the actual filming stage or the script writing stage.

FINAL SCRIPT page 33 of 62

FINAL SCRIPT	page 33 of 62
10.35.38- 10.35.47	ACTUALITY What we've got in the cutYou should add some shots.
DAVID GREEN SYNC 10.35.48- 10.35.52	DAVID GREEN SYNC DG 5 Post Production So you're constantly changing, polishing, creating as you go along and you're making decisions all the time.
10.35.53- 10.36.12	ACTUALITY We should addShe's more feisty that way.
10.36.13- 10.36.18	COMM 65B It may be commercial, but it requires particular care over characterisation.
DAVID GREEN SYNC 10.36.18- 10.36.31	DAVID GREEN SYNC DG 7 Factory I've worked on both sides of the Atlantic, in Hollywood and in Britain, and undoubtedly in Hollywood it's much more like a factory. That doesn't mean one doesn't do a perfectly professional job working in a factory but it's much warmer much more personable working in the British film industry.

SEQUENCE 14	SOUND EDR: BREATHTAKING
SOUND VOICEOVER	COMM 66a
10.36.32-	Another part of post-production is
10.36.41	tidying up the sound. sometimes re- recording sequences
10.36.42-	ACTUALITY
10.36.44	This is the day room
JAMIE SYNC	JAMIE SYNC
10.36.45-	JF 1 On location
10.36.56	When you're on location you get, you get a lot of problemsso sometimes you have to go with the take you,ve got, and then you have to come back in a couple of months later, or six months later, whatever, to just sort of twick it so the sounds nice and clean so people can actually hear what you were saying you know.

FINAL SCRIPT	page 34 of 62
10.36.57-	ACTUALITY
10.37.05	Just run it. Let's have a look at it.
10.37.06-	COMM 66b
10.37.10	Most British actors, though long-term
	professionals, are not specifically
	trained for film.
DAVID GREEN SYNC	DAVID GREEN SYNC
10.37.11-	DG10 Actors
10.37.44	We have this huge theatrical tradition here,
	so there is a difference. I mean
	actors here expect rehearsal, want
	rehearsal. In America, they're happy to
	step onto the set, say their lines, you know,
	not having done a word or rehearsal or
	story order."
	ACTUALITY
JAMIE SYNC	JAMIE SYNC
10.37.45-	JF 2 Improvisation
11.37.49	If you're doing lines that weren't in the
	scene in the first place ,then,then of course,
	it's just between David and I what we think
10.37.50-	is going to fit If you look at the you I'm standing it's
10.37.30-	If you look at the way I'm standing it's the character. And that's the difficulty of
10.36.03	this, it's to sort of match your energy levels
	from filming. Cos you're on a buzz when
	you're filming anyway. But to come into a
	studio, say, six months later is - you have
	to pick that up again. You know so it's
	tough.
10.38.04-	ACTUALITY
10.38.14	Here we go again. She's off again. Grab
	hold of her. Lock her up! Put her in a
	straight jacket!
10.38.15-	DG: You're happy with that?
10.38.21	JF: Yeh. That's sweet. That's cool.
T .	

SEQUENCE 15	VISUAL EFFECTS
STREET SCENE TOPSHOT	MUSIC STING
10.38.22-	
10.38.29	

FINAL SCRIPT page 35 of 62

FINAL SCRIPT	page 35 of 62
EXTERIORS 10.38.30- 10.38.37	COMM 67 At the Computer Film Company they produce visual effects . Most British
10.36.37	films just can't afford their expertise.
PADDY EASON SYNC	PADDY EASON SYNC
10.38.38-	PE1 My Name Is
10.38.40	We're one of the larger visual effects
	houses in Europe.
PADDY EASON SYNC	PADDY EASON SYNC
10.38.41-	PE2 Cheating
10.38.47	Visual effects is, is anything where in order
	to get the pictures on the screen um the film makers have to cheat.
HEAD CHOPPED OFF1	ACTUALITY CHOPPING
10.38.47-	
10.38.50	
PADDY EASON SYNC	PADDY EASON SYNC
10.38.51-	PE3 Skills in UK
10.39.03	It's almost a cliché that British film
	technicians are really good um and you
	know you can see this through all kinds of famous films over the, you know last few
	decades and ones that come to mind are
	Superman or Star Wars you know both shot
	them and largely put together in Britain.
PADDY EASON SYNC	PADDY EASON SYNC
10.39.04-	PE6 Sleepy Hollow
10.39.07	A recent very large project for us was Tim
	Burton's Sleepy Hollow
10.39.08-	and the major part of that work was in
10.39.18	um producing the effect of one of the lead
	characters um he was supposed to be the
	headless horseman The legend of the
	headless horseman.
PADDY EASON SYNC	PADDY EASON SYNC
10.39.19-	PE7 Sleepy Hollow 2
10.39.24	Here we've got the um material as actually
	filmed. We we haven't done any special
10.20.25	effects on this yet
10.39.25- 10.39.27	and er we have to get rid of his head
10.39.28-	we had to kind of invent everything
10.39.30	behind his head
10.39.31-	and that bullet hit there, all that stuff
10.39.37	behind his head we'll have to kind of paint
	in laboriously frame by frame

STYLE TRIBES - THE FILM INDUSTRY

FINAL SCRIPT page 36 of 62 ...you can see that once you paint out his 10.39.38head particularly when he's leaning down 10.39.51 or leaning towards us he obscures a lot of his own collar so even when you've painted him out with an empty background so you still end up lacking this collar area... 10.39.52-...probably most importantly you have to 10.39.59 get the motion exactly right it mustn't drift around and look like it's kind of badly stuck on. COMM 68 10.40.00-10.40.07 Spielberg and other US directors like to work in Britain for the visual and special effects. Now you can see why. PADDY EASON SYNC PADDY EASON SYNC 10.40.08-PE9 Sleepy Hollow 4 10.40.10 The nice thing in a way about this film was that um... ...nobody said, "How did they do that?"... 10.40.11-10.40.12 10.40.13-...which is quite nice, on the one hand and 10.40.19 the other hand it's a bit, sort of disappointing for us you want people to say, "Wow he's got no head." you know ...I think special effects should not drew, 10.40.20draw attention to themselves. You know 10.40.22 the best special effects... ...in films are ones that actually go towards 10.40.23making a better movie without shouting 10.40.29 and saying look at me I'm computer generated you know.

FINAL SCRIPT page 37 of 62

FINAL SCRIPT	page 37 of 62
SEQUENCE 16	FILMFOUR - DISTRIBUTION
EXTERIORS CHARLOTTE STREET	MUSIC STING
AND FILMFOUR	
10.40.30-	
10.40.38	
	COMM 69
PHIL SYMES AND WOMAN LOOK	1
AT PR NEWSPAPER FOR FILTH AND	A film is nothing without Distribution.
FURY	
10.40.39-	FilmFour distributes the films it makes.
10.40.56	That means, working out who the
	audience is, and then persuading them
	into the cinemas. A third of a film's
	budget will go on publicity.
	A s I s s s
PETE BUCKINGHAM ON THE	ACTUALITY PETE BUCKINGHAM
PHONE	Right, I've had enough of modelling
	'Ghost Dog' jackets. Cup of tea, Tracy?
10.40.57-	Ghost Dog Jackets. Cup of lea, Tracy?
10.41.05	COMM 70
	COMM 70
	The boss is Pete Buckingham.
TEA-MAKING	
10.41.06-	
10.41.14	PETE BUCKINGHAM OOV
	PB13 Management Style 2
	No I'm not a traditional boss in a suit um, I
	believe quite strongly in, in the
	relationships at work being on an adult to
	adult basis
PETE BUCKINGHAM SYNC	I think that one of the ways best,
10.41.14-	better ways of obtaining that is not by
10.41.29	putting yourself in a separate office
	and glassing yourself off and having to
	open a door and having a look out
	there and seeing if people are working
	all right, oh I see they've taken a break
	you know which is, which is very, very
	kind of old fashioned like
	management.
OPEN PLAN OFFICES	MUSIC
10.41.30-	IVIOUIC
10.41.36	COMM 51
10.71.30	COMM 71
	There is no dress code. no closed
	doors to hide behind,
BUCKINGHAM AT COMPUTER	even for top executives.
10.41.37-	
10.41.38	
RED HATS	COMM 72
10.41.39-	If you don't want to be disturbed -
10.41.44	just wear a red hat.
	,

FINAL SCRIPT page 38 of 62

	F9
EVERYMAN MEETING	COMM 73
10.41.45-	A distributor has to persuade cinema
10.41.54	chains, and sometimes even
	individual cinema owners to take
	their films.
10.41.55-	ACTUALITY
10.41.58	I'm the new owner of the Everyman

FINAL SCRIPT page 39 of 62

FINAL SCRIPT	page 39 of 62
SEQUENCE 17	FILMFOUR – MARKETING
FILTH AND FURY MEETING:	COMM 74/75
(PETE BUCKINGHAM, COLIN	But the much bigger persuading job is
BURCH, LISA HEYES, CAROLINE	to the audience, using advertising,
HENSHAW, DAVID SYMES)	posters, and stories in the
10.41.59-	newspapers.
10.41.39-	newspapers.
10.42.17	Here the marketing team are
	discussing a documentary about the
	'Sex Pistols', the first ever punk rock
	band.
	ballu.
10.42.10	A CTITATITY A MEETING
10.42.18-	ACTUALITY MEETING
10.42.25	LISA: As you'll see – these actually just
	replicate the whole Pistols graphics
	and feel.
MS DAVID	ACTUALITY MEETING
10.42.18-	DAVID:
10.42.35	It looks as if it's advertising an
	exhibition –
	CARDITION
10.42.36-	COMM 76
10.42.53	They need to create stories in the
10.42.33	press that will make their public
	aware of it. But who is their public?
	aware of it. But who is their public:
10.42.55-	ACTUALITY MEETING
1 10 4 / 33-	
10.43.19	COLIN: Unless we get the younger
	COLIN: Unless we get the younger audience the core audience are older.
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for.
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience.
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it.
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant.
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really
	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it.
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it.
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was like. I think a lot of people are going to
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was like. I think a lot of people are going to
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was like. I think a lot of people are going to find that as interesting. COLIN: That's not a younger audience. PHIL: I don't know if you're right to be
10.43.19	COLIN: Unless we get the younger audience the core audience are older. They're doing other things. They're not just waiting for. PHIL: I think you might be surprised by the young audience. COLIN: Well that's the key to getting it. PHIL: Judging by the reactions of the very young journalists who've seen it. Who really like it. Like Keraang. All the young Keraang lads – and girls – thought it was brilliant. LH: Keraang isn't that more PHIL: It's thrash – magazine. They really loved it. PHIL This is just as much a portrait of pre-Thatcher England. And a kind of reminder to us all about what life was like. I think a lot of people are going to find that as interesting. COLIN: That's not a younger audience.

FINAL SCRIPT page 40 of 62

FINAL SCRIPT	page 40 of 62
10.43.33-	COMM 77
10.43.41	So, their two target audiences are: young music fans, and thirty-somethings who remember the Sex Pistols first time round.
10.43.42- 10.43.43	CH: The
10.43.44- 10.43.47	thing we want to try and create PRwise is to recreate some of that FuckYou-attitude at the time. The controversy
1 0.43.48- 10.43.55	it's not just a boring documentary. It's a documentary with attitude. In your face, exactly.
10.43.56- 10.44.13	PHIL: We were talking while you were on the phone about trying to go back to some of those cities that the Pistols originally had on their tour. Where they were banned. Hounded out of town. Did manage one or two of them. But if we kind of retraced their steps I think and take Julian – PETE: So local press in all places where the Pistols played inverted commas. PHIL: Yep.

FINAL SCRIPT page 41 of 62

FINAL SCRIPT	page 41 of 62
SEQUENCE 18	FILMFOUR – FOCUS GROUPS
CINEMA VIEWING SEQUENCE	COMM 79
10.44.14- 10.44.24	Film Four commissions research from focus groups. They hold viewings of their films for specially selected audiences before they're released, and ask them them what they think.
PETE BUCKINGHAM SYNC 10.44.25- 10.44.30 10.44.31- 10.44.33 10.44.34-	PETE BUCKINGHAM SYNC PB8 Focus Groups There are two types of research, one is focus groups where basically you get right inside somebody's feelings about something to find out really what they think about the film or the posters, whatever it is before actually launching into your
10.44.37	campaign.
10.44.38- 10.44.43	COMM 80 Strategies can be dramatically changed because of focus group research.
GOING TO ARENA GRAPHICS HOUSE 10.44.44- 10.44.49	COMM 81 Two of the marketing team are going to the graphics house. Making the posters for a Harvey Keitel - Kate Winslet movie called 'Holy Smoke'.
LISA AND COLIN ARRIVE AT ARENA GRAPHICS COMPANY 10.44.50- 10.44.56	They want big changes because of research with focus groups, about the way Keitel's character is humiliated.
10.44.57-10.45.14	ACTUALITY GRAPHICS MEETING BOSS We started off with Harvey in a dress. WOMAN We we first see it. And we sat down. And we all thought she should look like the strong one. LISA I'm not actually a hundred per cent certain of whether that's going to work to be honest.

FINAL SCRIPT page 42 of 62

FINAL SCRIPT	page 42 of 62
10.45.15-	COMM 83
10.45.21	The focus groups didn't like any of
	the posters where Keitel was shown
	as a ruined man.
10.45.22-	ACTUALITY LISA
10.45.32	But when we researched it, again it came
	out that people didn't really want to see
	him totally destroyed. They still wanted the
	premise of him being the hard man that
	they know and love.
10.45.33-	COMM 84
10.45.38	So yet another verison of the poster has
	been produced, more flattering of
	Keitel's character.
10.45.39-	BOSS
10.45.41	So where we are at the moment, is
10.45.42-	just trying to play out the relationship to
10.45.54	Kate Winslet – and Harvey; kind of
	hardman cool Keitel.
	LISA
	He looks a lot – he looks a lot harder now
10.45.55-	I think if they'd have seen this, then
10.45.58	this would probably would have
	worked.
FIRST POSTER	COMM 85
DISSOLVE TO	So the proto-type poster is changed
SECOND POSTER	yet again.
DISSOVE TO	<i>J = 2</i>
10.45.59-	
10.46.08	
THIRD POSTER	COMM 86
10.46.09-	This is the poster they eventually
10.46.13	agreed on.

SEQUENCE 19	INTERMEDIA - TRAILERS
EXTERIORS HANOVER SQUARE	ACTUALITY TRAILER MUSIC
10.46.14-	
10.46.42	COMM 87
	At Intermedia, they're one stage further in the marketing of THEIR latest film, 'Whatever Happened to Harold Smith'.
WATCHING TRAILER IN MEETING	ACTUALITY TRAILER
10.46.43-	
10.46.47	Carnage at a nursing home. And a local man at the centre of the storm. Today we ask "Who is Harold Smith?"
10.46.48-	COMM 90
10.46.53	The marketing manager is showing the producer and director the latest version of the trailer.
10.46.54-	COMM 92
10.47.07	It's supposed to be the improved version. But their reaction is not favourable.
10.47.08-	PETER
10.47.20	It's not as punchy as the first one. I can see why you did the things you did. But like that little grin of his at the beginning of the first one. It might make him look a bit simple.
10.47.20-	RUTH
10.47.22	It just feels it's lost.
10.47.23-	PETER
10.47.26	A lot of it's in the music, in the first one. Which sort of bounces along.
10.47.27-	PETER
10.47.30	I lost interest.
	PHILIP
	Because of the choice of – or because of
	the music
	PETER Because of the music.
MEETING	PETER ACTUALITY
10.47.31- 10.47.40	The first one I would go and see. The second, just as a trailer, kind of – you lose interest. I wonder if it matters – I don't know that it matters that you have to have a trailer that tells you what the film's about.
	_

SEQUENCE 20	INTERMEDIA – RELEASE DATE
RECEPTION10.47.41-	COMM 93
10.47.46	Intermedia makes about nine films a year. Past successes include 'Sliding Doors'.
WOODY ALLEN CUT-OUT	COMM 94
10.47.47-	They also distribute Woody Allen's films
10.47.50	in the UK. And other foreign films.
10.47.51-	COMM 95 Music
10.47.56	Being British, one of their biggest gambles is when to release their movie.
PHILIP ROSE SYNC	PHILIP ROSE SYNC
10.47.57-	PR26 Changed Date for Harold
10.48.11	For "Harold Smith" the distributor in the
	UK was originally going to go in a date in
	February but we looked in the release
	schedule and saw that "Toy Story 2" and "The Beach" were going to be released on
	the day that they were looking at
10.48.12-	"Harold Smith" would have been the 3 rd
10.48.20	choice for cinema goers that week, not a
	good idea for the opening week. Not a
	good idea for the opening week. So we
	decided to move the date back into
	March.
10.48.21-	COMM 96
10.48.24	So where can they position the release of their 'Harold Smith' film?
10.48.25-	ACTUALITY MEETING
10.48.29	BOSS The week before is semathing called
	The week before is something called 'Show Me Love'. Whatever that is, And
	then 'The Green Mile' goes wide
10.48.30-	And 'Three Kings'
10.48.35	RUTH
	That's good. Comedy, 'Three Kings' is a
	comedy. Yeh, well it's got a very big
	comedic element.
	BOSS Have you seen it?
	Have you seen it? RUTH
	Yes
10.48.36-	'Holy Smoke's' on the thirty-first of
10.48.43	March. FilmFour. So they've – I think
	they've moved away from us, actually.
	, , , , , , , , , , , , , , , , , , ,

FINAL SCRIPT page 45 of 62

TINAL SCIUI I	page 43 01 02
10.48.43-	COMM 96B
10.48.46	Indeed, They have!
	·
	(do we need this?)
PETE BUCKINGHAM SYNC	PETE BUCKINGHAM SYNC
10.48.47-	PB10 Competing
10.49.11	If you get two action thrillers opening on
	the same weekend is very unlikely both
	will work, there's because the cinema
	audience itself didivides into those who
	like action thrillers you know young men
	on the whole and those who are not so keen
	on it you know older men and maybe
	women so you know it, it you've got to be
	careful about that, now if it's a weak action
	thriller and you've got a strong one, you
	don't have to worry, if they're both strong
	then you got the problem
10.49.12-	It's a huge decision, huge decision.
10.49.15	Get it wrong and you're buggered.

SEQUENCE 21	UPSUM MONTAGE
LOVING MONTAGE OF ALL THE	MUSIC
BEST BITS	
10.49.16-	ENDS Jumpeuts of extracts of the
10.49.37	programme
	JON JONES:
	Oooh I like that!

SEQUENCE 22	INTERMEDIA - PREMIERE
HAROLD SMITH PREMIERE – CLEANING THE POSTER HOARDING 10.49.38- 10.49.43	COMM 98 The bottom line with all the effort, all the creativity, all the blood, sweat and tears, is: will the public like it? 'Harold Smith' is getting his first public showing.
ARRIVALS 10.49.44- 10.50.01	ACTUALITY
PAPPARAZZI IN THEIR PEN	
PHILIP ROSE SYNC	PHILIP ROSE SYNC
10.50.01-	PR19 Premieres 1
10.50.03	Premiers if they're done well can be erm a fantastic experience and great fun

FINAL SCRIPT page 46 of 62

FINAL SCRIFT	page 40 01 02
AUDIENCES AT LEICESTER SQUARE	they're only really successful if you have
10.50.04-	a great turnout.
10.50.06	
10.50.07	PHILIP ROSE OOV
10.50.11	PR20 Premieres 2
	They generate very good coverage in the press, very good photo opportunities if you have cast there.
10.50.12-	COMM 99
10.50.25	Well, luckily all the cast DID make it.
	But - the only question that ever really
	matters in the whole world of film
	DID the audience like it
10.50.26-	PHILIP ROSE OOV
10.50.37	PR21 Premieres 3
	When they come out smiling you know that
	When they come out smiling you know that you've probably got a success on your
	When they come out smiling you know that you've probably got a success on your hands.
	you've probably got a success on your
10.50.38-	you've probably got a success on your
10.50.38- 10.51.13	you've probably got a success on your hands.

Style Tribes - Film

TIME CODE	MUSIC TITLE	COMPOSER/ ARRANGER	PUBLISHER	PERFORMER(S	RECORD LABEL AND No	VIDEO LABEL AND No	ORIGIN CLASS	USE	DURATION
10:00:00:00- 10:00:54:11	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	54"
10:02:11:07- 10:02:42:06	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	31"
10:02:45:04- 10:03:04:03	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	19"
10:03:32:21- 10:03:44:14	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	12"
10:03:53:24- 10:04:24:20	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	31"
10:04:53:03- 10:05:03:04	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	10"
10:07:07:05- 10:07:16:22	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	9"
10:07:37:22- 10:08:02:13	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	25"
10:11:18:23- 10:11:27:06	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	9"
10:11:41:08- 10:11:56:01	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	15"
10:13:46:03- 10:17:31:04	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	3'45"
10:18:15:02- 10:19:20:09	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	1'05"
10:20:15:13- 10:21:35:22	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	1'20"
10:24:55:20- 10:25:03:17	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	8"
10:33:48:14- 10:33:58:04	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	10"
10:38:21:19- 10:38:31:20	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	10"
10:40:28:21- 10:40:37:04	Style Tribes – the Film Industry	Tim Bedford	N/A	Tim Bedford	N/A	N/A	X	В	9"

Style Tribes - Film

10:41:29:09- 10:41:53:03	-	ribes – the Industry		Bedford	N/A	Tim Bedford	N/A	N/A	X	В	24"
10:44:13:16- 10:45:00:14	-	ribes – the Industry		Bedford	N/A	Tim Bedford	N/A	N/A	X	В	47"
10:46:00:11- 10:46:10:19		ribes – the Industry		Bedford	N/A	Tim Bedford	N/A	N/A	X	В	10"
10:47:40:11- 10:47:49:17		ribes – the Industry	Tim I	Bedford	N/A	Tim Bedford	N/A	N/A	X	В	9"
10:47:51:01- 10:47:57:23	Film	ribes – the Industry	Tim I	Bedford	N/A	Tim Bedford	N/A	N/A	X	В	6"
10:48:41:16- 10:48:51:05		ribes – the Industry	Tim I	Bedford	N/A	Tim Bedford	N/A	N/A	X	В	10"
10:49:14:20- 10:49:38:02	Film	ribes – the Industry	Tim I	Bedford	N/A	Tim Bedford	N/A	N/A	X	В	24"
10:50:19:13- 10:50:34:23		ribes – the Industry	Tim I	Bedford	N/A	Tim Bedford	N/A	N/A	X	В	15"
10:50:36:07- 10:51:06:12		Industry		Bedford	N/A	Tim Bedford	N/A	N/A	X	В	30"
ORIGIN CLASS X=Commissioned P=Live Performance V=Video T=Soundtrack C=Commercial L=Library		USE B=Backgrd F=Featured S=Signatur	d								